



INVESTMENT PROPOSALS



INDUSTRIAL ZONE

Project participants

State

Provision of land plot
External infrastructure

Investor

Construction of internal infrastructure, hangars and administrative buildings

Project Description

Organization of an industrial zone with an area of 281 hectares with the availability of all necessary infrastructure 15 km from Uralsk
Status of an industrial zone management company (with state participation up to 26%) with investment in internal infrastructure and leasing of land plots / finished premises

State support

Providing the external infrastructure of the industrial zone (2021-2022)
Provision of management of the industrial zone for a period of at least 20 years (from the date of establishment of the management company of the industrial zone)
Assistance in filling the industrial zone
Exemption of the industrial zone management company from land tax and property tax - 100%
Subsequent acquisition of the status of a special economic zone (after filling the industrial zone)

Resources

35 MW

Electricity

8 000 m³/hour

Gas

500 m³/day

Technical water

300 m³/day

Drinking water

FOCL

Telephone communication



Railways

1 railway connection



Highways

2 abutments to the highway of republican significance

Connection period

2024 II (stage 1)

Initiator: SEC "AQJAIYO"



ACTIVITIES OF THE AGRO-LOGISTICS CENTER

Government

Provides a land plot
 Bringing up the infrastructure
 Construction and organization of a customs clearance center based on the "one window" principle
 Organization of a green corridor at the Syrym checkpoint (in the direction to Samara)

Investor

Construction of agricultural facilities using new technologies, including:

- Storage facilities for agricultural products
- Processing of agricultural products
- Greenhouse complexes and other facilities for the efficient production of agricultural products
- Transport and logistics center
- Production in the food industry

Prerequisites for implementation

- Growth of transit vehicles across the territory of the West Kazakhstan region
- Lack of roadside service facilities
- Lack of warehouse infrastructure

Current status

Registration of a land plot with an area of 121 hectares for the 1st stage (in the process of increasing to 900 hectares)

As of today:

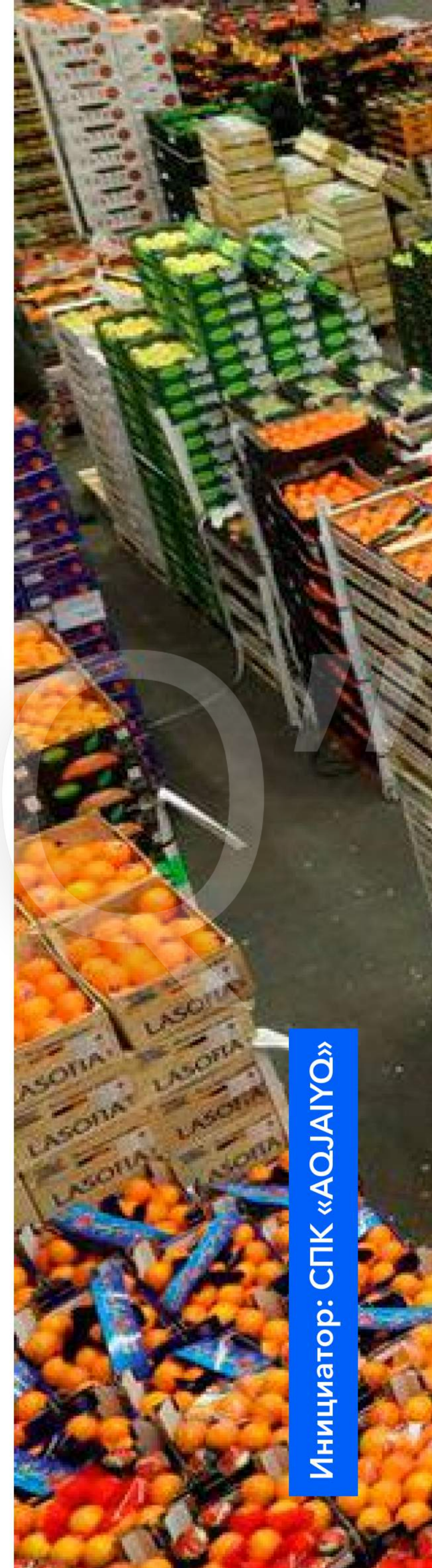
Master plan for an agro logistical center is approved
 Concept of an agro logistical center is made
 Connection points to communications have been determined

State support

- Preferential financing (within the framework of state programs)
- Reimbursement of investment costs for construction and installation works and equipment
- Tax preferences within the investment contract
- Construction of a free warehouse for processors
- Interest rate subsidies (for manufacturers)
- Customs post for export/import transactions
- Providing comprehensive logistics services

Sales market

West Kazakhstan region, Uralsk, 7 km of the Uralsk-Samara highway



CREATION OF LOGISTICS CENTERS

Project participants

State

Provision of a land plot
Providing the infrastructure

Investor

Investments in the organization
and construction of facilities

Project description

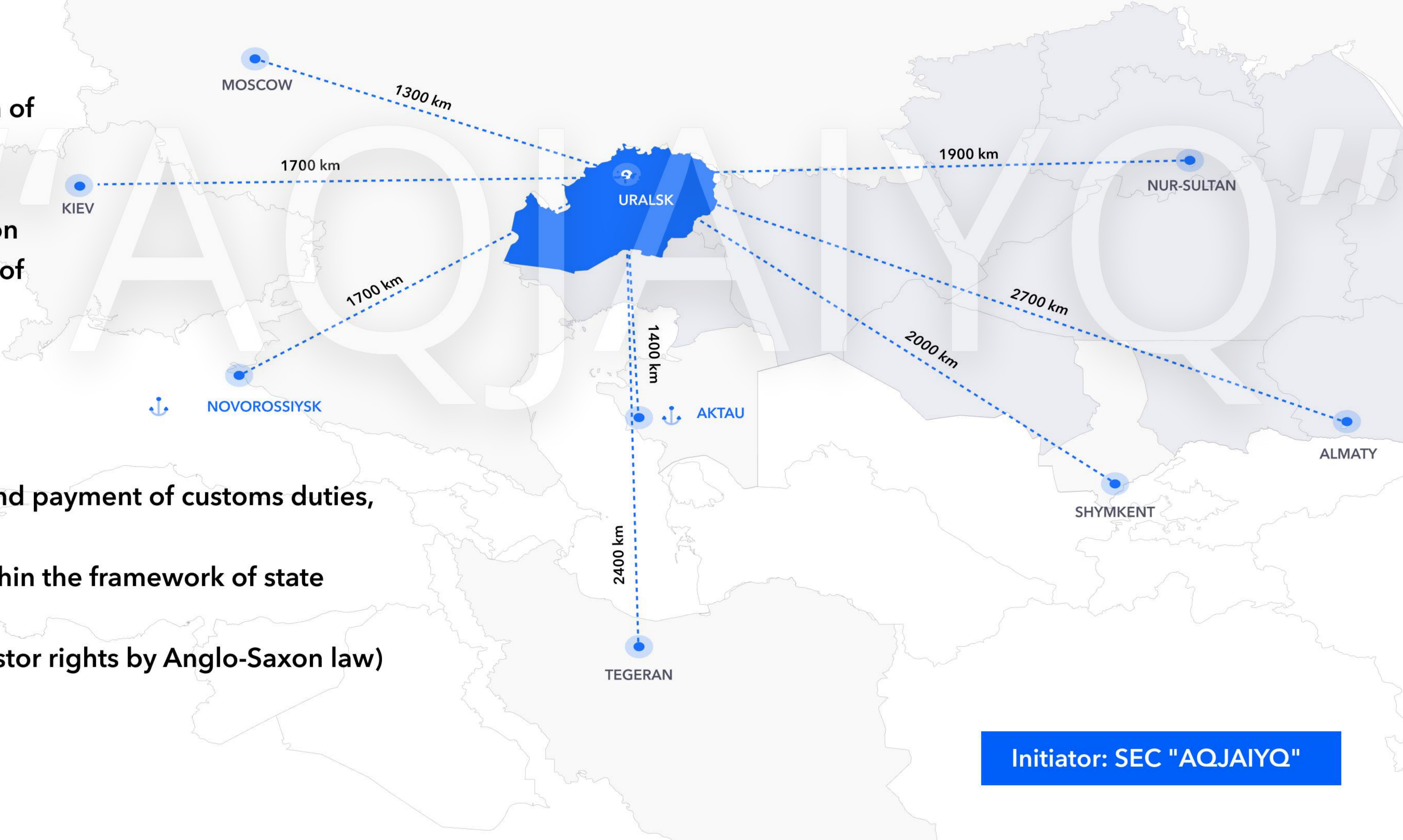
Creation of cross-border transport
and logistics centers

Prerequisites for implementation

There are at least 4 railway routes in the direction of
China-EU and back: Transsib, TAK, TRACECA and
the Southern Corridor of the Trans-Asian Railway.
Advantageous geographical location of the region
From 3,000 to 7,000 cars pass through the posts of
Dragged and Raw every day

State support

Providing external networks
Investment preferences (exemption from taxes and payment of customs duties,
state in-kind grants)
Assistance in obtaining preferential financing within the framework of state
programs
Company registration in AIFC (protection of investor rights by Anglo-Saxon law)



Initiator: SEC "AQJAIYQ"

CONSTRUCTION OF ROADSIDE SERVICE FACILITIES

Passenger traffic per day

Samara-Shymkent - 4685 cars
Uralsk-Orenburg - 2371 cars
Uralsk-Saratov - 3257 cars
Uralsk-Atyrau - 4714 cars

Prerequisites for implementation

Completion of road construction
New transport corridor opens on the territory of the Saratov region
Potential investor saves about 100 million tenge at the expense of 22 ready-made recreation areas
Annual increase in traffic flow
There are only 1 cafe and 4 campsites in the region that meet the national standard of the service facility ST RK 2476-2014

Investment amount

Category A/B from 700 million tenge
The investor chooses recreation areas and requests a plot of land located along this site
The investor is building a site according to the national standard ST RK 2476-2014 with methane gas stations

Project participants

State

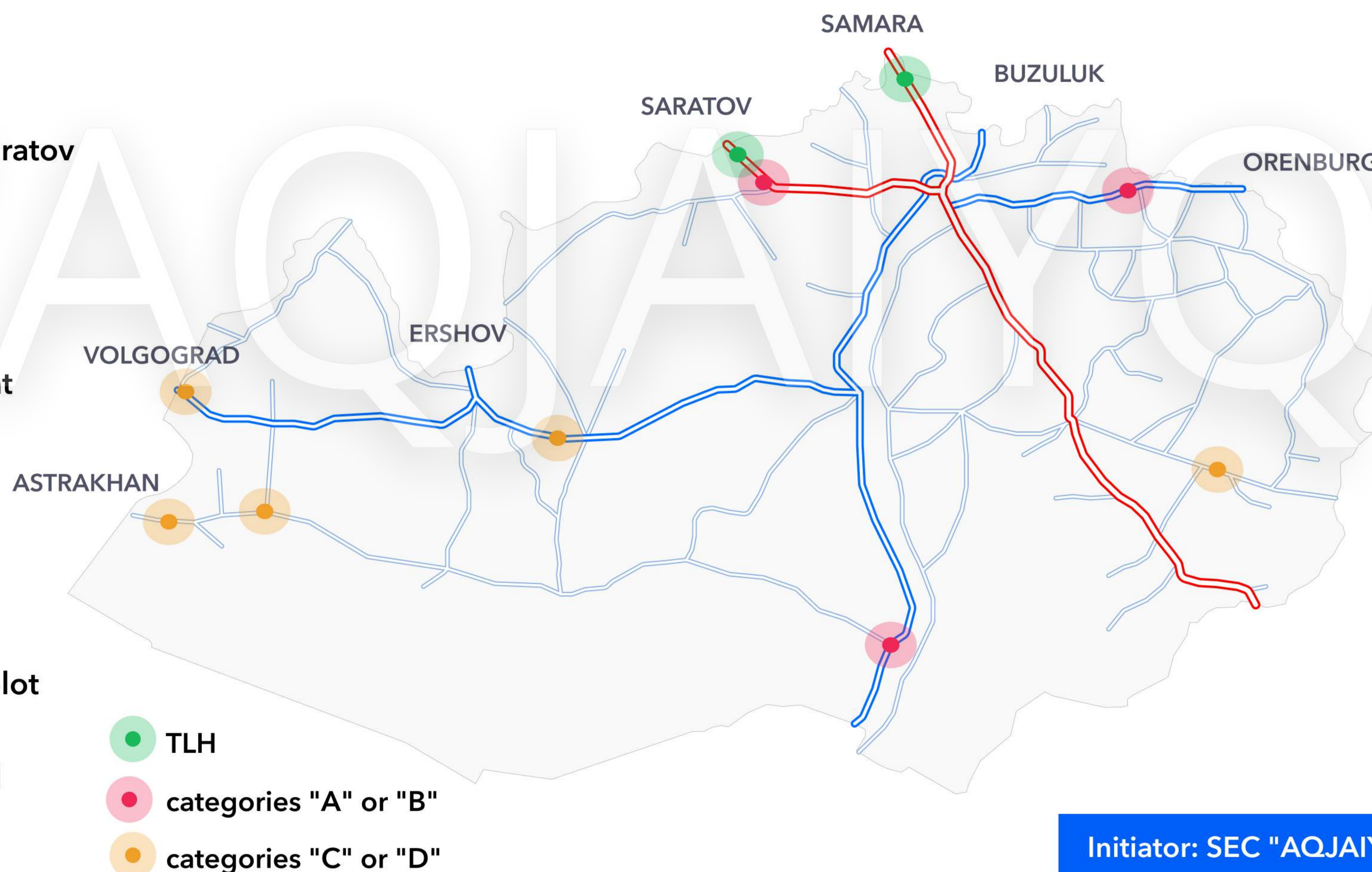
Provision of a land plot
Providing infrastructure

JSC "NC "Kazavtozhol"

Paved area for recreation and car parking, ready-made DED

Investor

Construction of a national standard A,B camping



Initiator: SEC "AQJAIYQ"

CREATION OF A WHOLESALE DISTRIBUTION CENTER

Project Participants

The State

Provision of a land plot
Development of infrastructure

Investor

Investments in the organization and construction of the facility

Project Description

Creation of a cross-border wholesale distribution center in the territory of the agrologistics center near the village of Makhamberdi, West Kazakhstan Region.

Prerequisites for Implementation

- Favorable geographical location of the region.
- Between 3,000 and 7,000 vehicles pass daily through the Taskala and Syrim posts.
- Need for improved logistics: 🚛

Effect of Project Implementation



Reduction of import dependence



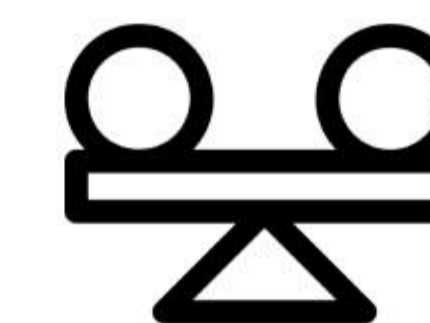
Improvement of food security



Support for local agricultural producers



Stabilization of seasonal price fluctuations



CREATION OF A MODERN MEDICAL CLUSTER

Project participants

State

- ▣ Carrying out infrastructure
- ▣ Provision of the facility for long-term (from 5 to 30 years) trust management on preferential terms, including public-private partnership
- ▣ Payment of part of medical services (upon request from the investor)
- ▣ Accommodation in this facility on a paid basis - polyclinics, pathology bureau, blood center, AIDS center, dormitories for doctors and others (upon request from the investor)

Investor

- ▣ Investments in equipment (at the investor's choice)
- ▣ Investments in internal infrastructure (wiring inside buildings according to the investor's requirements)
- ▣ Provision of medical services at a high international level (medical tourism)
- ▣ Management (maintenance) of the object

Sources of return on investment

- ▣ The provision of medical services, the payment of which is guaranteed by the state - the compulsory medical insurance Fund (CMIF)
- ▣ The provision of medical services that are not included in the list of services paid through the CMIF
- ▣ Provision of other paid services
- ▣ Compensation of investment costs for 8 years
- ▣ Availability fee (if there are no sources of income)

Object

Located within the boundaries of the new microdistrict "Akzhaiyk" under construction in Uralsk (320 thousand people) in the regional center of the West Kazakhstan region (656 thousand people)

23 ha

Land area

29

Number of buildings

34 thsd. m²

Total area

12.3 mln \$

Balance cost



Current condition

All buildings are 80-90% built. Infrastructure is connected to each building without internal wiring



Initiator: SEC "AQJAIYQ"

CONSTRUCTION OF A GAS CHEMICAL COMPLEX

Project participants

Government

Providing raw materials, providing support measures to investors

JSC "SEC Aqjaiyq"

Project co-financing up to 20%

Investor

Technologies and project financing

Required Investments

The cost of the project is \$1.8 billion, of them:

Initiator participation - 20% (\$360 million)

Strategic investors - 20% (\$360 million)

Portfolio investors - 20% (\$360 million)

Borrowed funds - 40% (\$720 million)

Prerequisites for implementation

According to AS Marketing and METI, demand for polymers has increased by 20% over the past five years.

According to Bloomberg forecasts, by 2024, demand for polyethylene in China will grow by 26.6% and reach 13.4 million tons per year

Sales markets

Kazakhstan, China, Russia

Project Description

Construction of a gas chemical complex for purification of associated gas and production of gas chemical products, including polyethylene and liquefied petroleum gas

Support measures:

Concluding an investment contract that exempts you from:

Corporate income tax - 10 years

Customs duties and value added tax on equipment imports

Property tax - 8 years

Land tax - 10 years

Concessional lending:

Subsidizing the remuneration rate with a grace period

Guaranteeing a loan obligation in the event of a lack of collateral

Bringing external infrastructure to the boundaries of the land plot

Registration of a company in the AIFC (protection of investor rights by Anglo-Saxon law)

Project support through the Investor Service Center based on the "one window" principle

Export support

Sources of raw materials

The reserves of the Karachaganak oil, gas and condensate field amount to 1.35 trillion. m³ natural gas

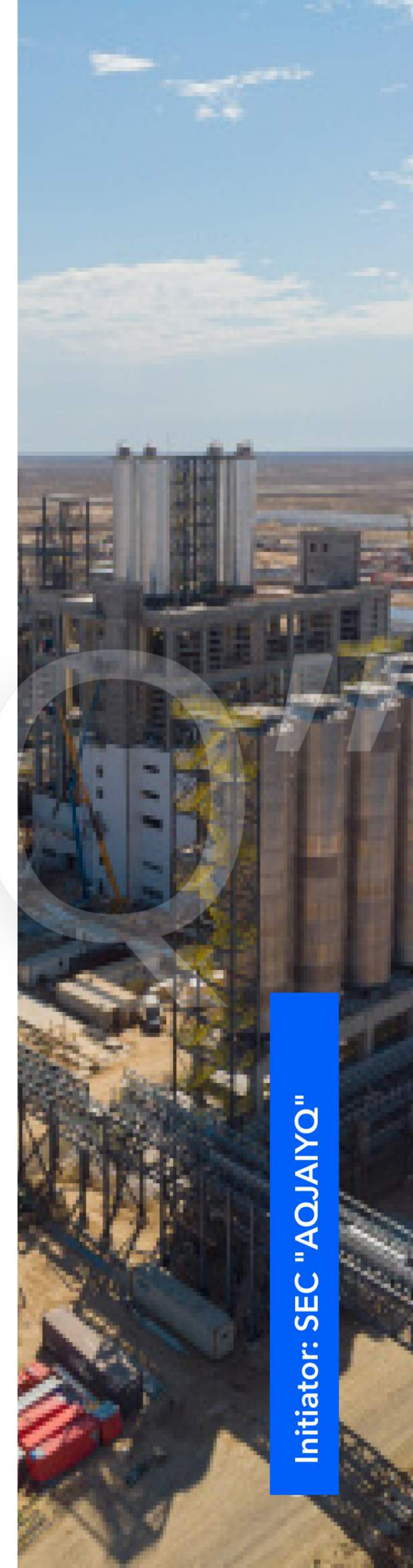
A memorandum was concluded on the supply of 3 billion m³ of associated gas per year for investment projects in West Kazakhstan region

The required volume of associated gas for the project is 1.1 billion m³ per year

Project capacity

Polyethylene - 241 thousand tons/year

LPG/LPG - 453 thousand tons/year



Initiator: SEC "AQJAIYQ"

PRODUCTION OF EQUIPMENT FOR THE OIL AND GAS SECTOR

Project participants

State

Provision of land plot
Providing the infrastructure
Assistance in obtaining of technical conditions

Baiterek, "Damu" EDF" JSC

Co-financing
Concessional lending and instruments

Investor

Invests cash
Attracts innovative technology

State support

Investment preferences, (within the framework of investment contracts)

Tax preferences:

CIT - 0% for 10 years
Land tax: 0% for 10 years
Property tax: 0% for 8 years

Customs preferences

State full-scale grant (plots, structures, equipment)

Prerequisites for implementation

Operators of large oil and gas projects are located in West Kazakhstan: Tengizchevroil LLP (TCO), North Caspian Operating Company N.V. (NCOC) and Karachaganak Petroleum Operating B.V. (KPO)
High demand for equipment for the oil and gas industry (the volume of oil and condensate production in the West Kazakhstan region is 10.7 million tons and gas is 17.3 billion m³ for 11 months of 2021)

The share of imports of equipment of subsurface users of the West Kazakhstan Region by the end of 2021 is 27%

The share of Kazakhstani content in the procurement of goods in KPO according to operational data of 2021 is only 10.08%

In the present century. The Ministry of Energy is implementing two initiatives:

- the first is the creation of a Direct Investment Fund for the development of local content
- the second is the creation of an international center for the development of oil and gas engineering and service

Project description

Creation of production facilities for the manufacture of equipment for the oil and gas sector according to international standards

Planned production

Block equipment, cattle and PRS tools, capacitive equipment, anchor devices, filters, emergency, fishing tools, etc.



Initiator: SEC "AQJAYO"

EXTRACTION AND PROCESSING OF CHALK ROCKS

Project participants

Government

Providing raw materials, providing support measures to investors

JSC "SEC Aqjaiyq"

Project co-financing up to 20%

Investor

Project financing and management

Project Description

Mining (chalk) and production of finely dispersed hydrophobic chalk for the manufacture of pharmaceutical products, PVC and plastic products, paints and building materials, household chemicals and animal feed

Sources of raw materials

Proven reserves in the region:

Chalk - 100 million tons

Clay - 30 million tons

Support measures:

Concluding an investment contract that exempts you from:

Corporate income tax - 10 years

Customs duties and VAT on the import of equipment

Property tax - 8 years

Land tax - 10 years

Preferential lending

Guaranteeing obligations in the event of a lack of collateral

Bringing external infrastructure to the boundaries of the land plot

Registration of a company in the AIFC (protection of investor rights by Anglo-Saxon law)

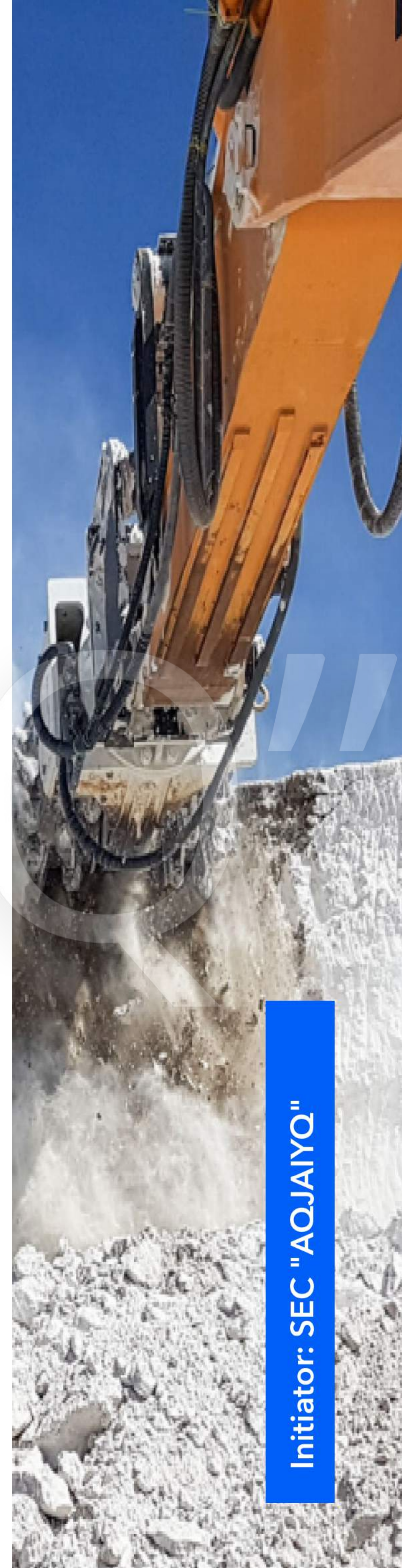
Project support through the Investor Service Center according to the "one window" principle

Export support

Prerequisites for implementation

Increased demand for building materials:

- According to the development plan, the residential premises stock of the West Kazakhstan region in 2021-2025. will increase by 3 million sq.m.
- Availability of information on mineral reserves
- Annual increase in prices for imported products



Initiator: SEC "AQJAIYQ"

PROCESSING OF FLASK

Project participants

State

Providing the external infrastructure

«Spetsstroy-Service» LLP

Owner: Shakimov Bulat

Performed general contracting works at the facilities of the regional and city construction management, KPO B.V., JSC "Zhaikteploenergo", GKP "Vodokanal", JSC "ZapKazREK", LLP "Zhaikmunai". Has the right of subsurface use Deposit of flask and spare parts for production

Investor

Funds for the construction of the plant

Required investment

Design - \$0.3 million
Plant construction - \$0.5 million
Equipment - \$6 million
Working capital - \$3.2 million
Total - \$10 million
Debt financing - 100%

Support measures

Investment preferences (within the framework of investment contracts)
Company registration in the AIFC (protection of investor rights by Anglo-Saxon law)

Project description

Location: the Shipovskoye deposit is 3 km from the village of Taskala in the Taskalinsky district of the West Kazakhstan region

Proven reserves of the opoka deposit: 28 million tons

Estimated value of the deposit: \$16.4 million

Area: 5 hectares

The projected annual capacity of the plant for the production of crushed stone (thermolite) from the flask is 500,000 tons or 750,000 cubic meters

The initiator of the project issued a license for the production of the Shilovsky deposit for 25 years

All laboratory tests have been carried out and a trial batch has been produced

The project has no analogues in the CIS

The production, delivery and installation period of the plant's equipment is 5 months from the date of receipt of the 50% prepayment

There are necessary infrastructures connected and obtained all permits for construction

Planned annual revenue:

- \$5.3 million (if sold in tons)
- \$7.1 million (if sold in m3)

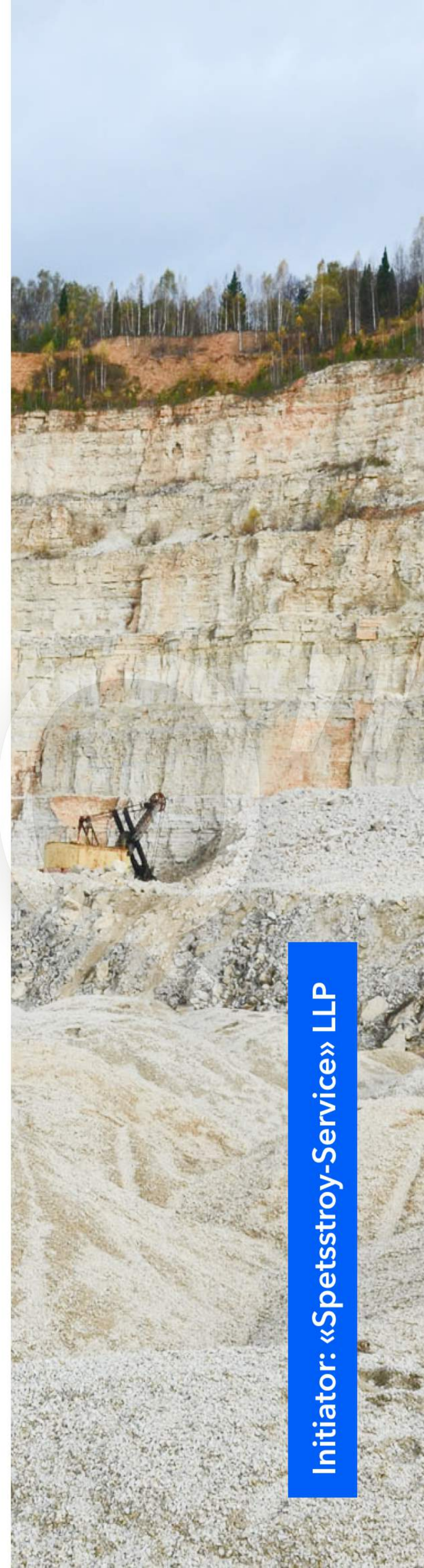
Return on investment - 1.5 years

Prerequisites for implementation

Absence of natural crushed stone deposits in the region

The region's demand for crushed stone is 1.5 million tons per year

High demand and dependence on crushed stone from neighboring regions



Initiator: «Spetsstroy-Service» LLP

CONSTRUCTION OF A BRICK FACTORY

Project participants

State

Providing external networks

Investor

Investment and introduction of technologies into production

Required investment

DED and construction: \$2.3 million

Equipment: \$5 million

Working capital replenishment: \$0.7 million

Total: \$8 million

Debt financing - 80%

Own participation - 20%

Design and estimate documentation

Project description

Construction of a brick production plant.

- Production location: West Kazakhstan region
- In WKO there are 34 reserves of raw materials for bricks, including: Yesensaiskoye-2, Kosubinskoye, Uralskoye, Krasnovsky and many others
- Manufactured product: brick
- Production capacity: 15 million pcs per year

Prerequisites for implementation

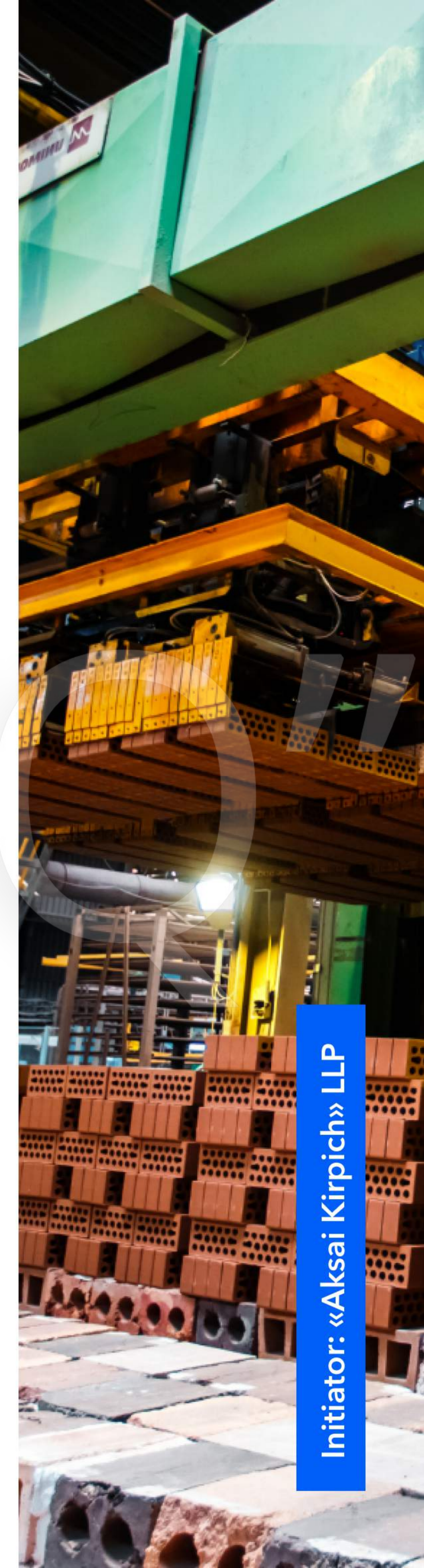
Investment preferences (within investment contracts)

Assistance in obtaining preferential financing under government programs

Registration of a company in the AIFC (protection of investor rights by Anglo-Saxon law)

Sales market

EEU



Initiator: «Aksai Kirpich» LLP

PRODUCTION OF SPECIAL EQUIPMENT

Project participants

State

Provision of land plot
Providing the infrastructure
Assistance in obtaining of technical conditions

Baiterek and STB, «Damu» Fund JSC

Co-financing
Concessional lending and instruments

Investor

Invests cash
Attracts innovative technology

State support

Investment preferences, (within the framework of investment contracts)
Tax preferences:
CIT: 0% for 10 years
Property tax: 0% for 8 years
Customs preferences
State full-scale grant (plots, structures, equipment)

Project description

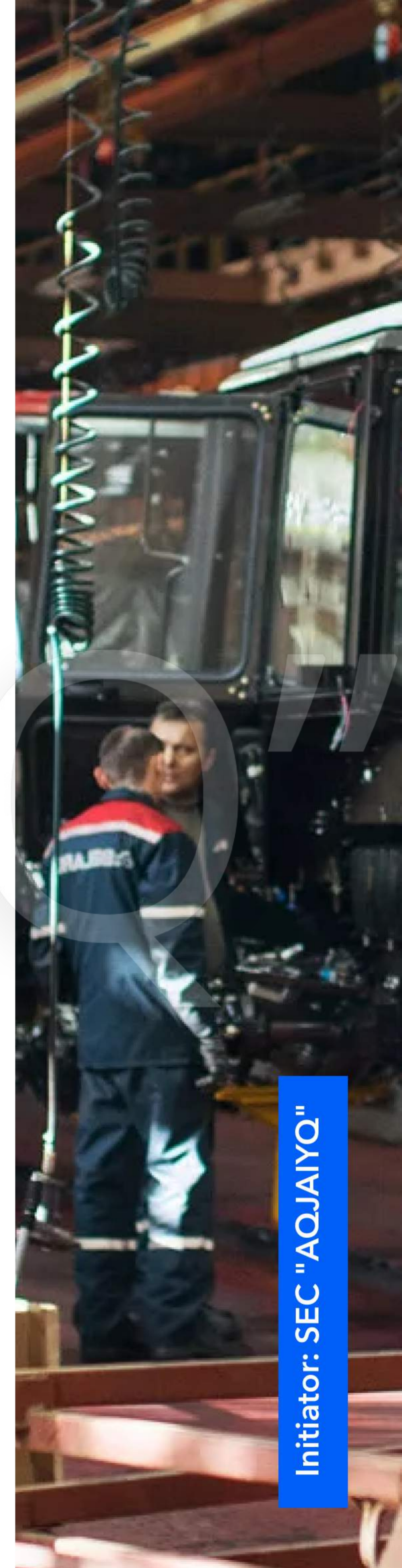
Production of special machinery, agricultural machinery

Planned production

Equipment designed for work in agriculture, construction, as well as in industry

Prerequisites for implementation

Import dependence (more than 90% of special equipment)
Own production in WKR - 500 units of special equipment
The possibility of entering the export market (Russia, Europe)
High growth rate of construction and agriculture
Outdated fleet of agricultural machinery (3/4 of the total)
The average wear of agricultural machinery in Kazakhstan amounted to 76%
High growth of agricultural machinery in Kazakhstan, production on average increased by 3 times in physical terms, including the production of tractors increased by 3.3 times, harvesters - by 1.9 times.



Initiator: SEC "AQJAYO"

CREATION OF A DAIRY AND TRADING FARM

Project participants

State

Provision of land plot
Providing the infrastructure

Baiterek and STB, «Damu» Fund JSC

Co-financing
Concessional lending and instruments

Investor

Financing and organization of a
dairy trading farm

Prerequisites for implementation

Regional necessity
Dependence of the region on imports
of milk and dairy products (up to 80%)
Availability of raw materials
33.2 thousand hectares of vacant land
suitable for irrigation

State support

Tax preferences:

CIT - 0% for 10 years
Land tax: 0% for 10 years
Property tax: 0% for 8 years

Customs preferences

State full-scale grant (plots, structures, equipment)
Reimbursement of investment costs up to 25%
Cost recovery of purchased seeds from 50% to 70%, mineral fertilizers
and pesticides up to 50%
Subsidizing the purchase of agricultural machinery
Subsidizing milk production up to 25%

Acquisition of breeding stock of cattle:

- Domestic - \$ 468 /head
- Imported from CIS countries and Ukraine - \$ 527/head
- Imported from Australia, the Americas
- European countries - \$ 940 /head

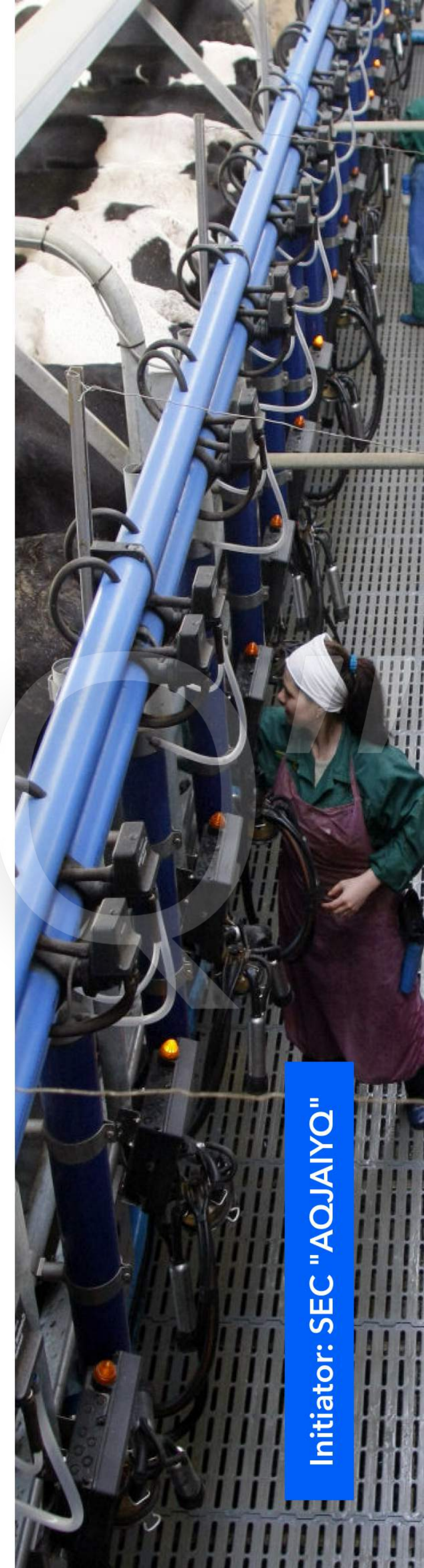
Acquisition of the seed of a breeding bull:

- Same-sex - \$ 24/dose
- Bisexual - \$ 12/dose

Subsidizing services for artificial insemination of breeding cattle - \$ 12/head

Subsidizing the purchase of cattle embryos - \$ 188/piece

Subsidizing the cost of milk production from 0.05 to 0.11 \$/kg



Initiator: SEC "AQJAYO"

MEAT PROCESSING PLANT

Project participants

State

Provision of a land plot
Providing external infrastructure
Co-financing up to 15% of the equity of the project company (at the request of the investor)

Investor

Designing
Construction
Production and sale of products

Planned production

Frozen or chilled meat, meat products, canned food, animal feed, hides, etc.

MPP capacity: at least 400 head of cattle per day

Sales market

Kazakhstan, Russia

Prerequisites for implementation

Constantly growing livestock
Transhumance pasture production 10 months a year
Lack of high competition among MPPs
Growing number of feedlots in West Kazakhstan region
Convenient logistics
Atyrau, Samara, Saratov, Orenburg - from 120 km to 500 km

State support

- Development of a regional program to support the breeding transformation of livestock to stimulate the transfer to the MPP (creation of a center for seed genetics, allocation of subsidies, etc.)
- Provision of investment subsidies (partial return on investment)
- Preferential lending for up to 15 years at 6% - 8% per annum in tenge
- Acquisition of breeding stock of cattle
- Reducing the cost of meat production

Infrastructure availability

It is located 2.2 km from Chapaevo village (population 9000 people) next to the Atyrau-Uralsk republican highway, technical water - 400m, drinking water - 1000m, electric lines - 5m, asphalt - 100m, gas - 50m.



Initiator: SEC "AQJAIYO"

KAZAKH WHITE - HEADED

Project participants

State

- Provision of land plot
- Providing the infrastructure
- Assistance in obtaining of technical conditions

Baiterek and STB, «Damu» Fund JSC

- Co-financing
- Concessional lending and instruments

Investor

- Invests cash
- Attracts innovative technology

Prerequisites for implementation

- 2.3 million ha of free pastures
- 3rd place in KZ for breeding Kazakh white-headed (60 thousand heads)
- Total 886 thousand heads of cattle in the WKR
- Kazakh white-headed cattle are undemanding to feed, they tolerate heat and frost well

State support

Tax preferences:

- CIT - 0% for 10 years
- Land tax: 0% for 10 years
- Property tax: 0% for 8 years

Customs preferences

- State full-scale grant (plots, structures, equipment)
- Reimbursement of investment costs up to 25%
- Subsidizing the purchase of agricultural machinery

Acquisition of breeding stock of cattle:

- Domestic - 200,000 tg/head
- Imported from the CIS countries - 225,000 tg/head
- Imported from Australia, America, Europe - 400,000 tg/head

Acquisition of the seed of a breeding bull:

- Same-sex - 10,000 tg/dose
- Bisexual - 5,000 tg/dose

Subsidizing services for artificial insemination of the breeding

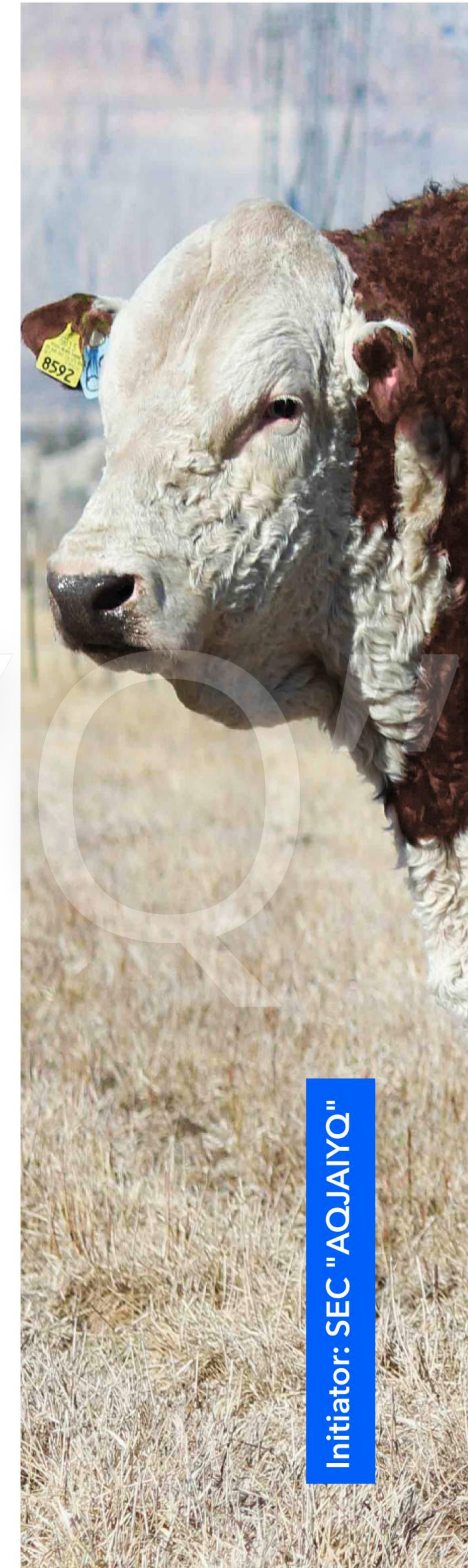
- stock of cattle - 5,000 tg/head
- Subsidizing the purchase of cattle embryos - 80,000 tg/piece

Location

West Kazakhstan region

Sales market

The internal market of the EAEU, China



Initiator: SEC "AQJAYQ"

EDILBAEVSKAYA BREED OF SHEEP

Project participants

State

Provision of land plot
Providing the infrastructure
Assistance in obtaining of technical conditions

Baiterek and STB, «Damu» Fund JSC

Co-financing
Concessional lending and instruments

Investor

Investments
Attracts innovative technology

Prerequisites for implementation

2.3 millionha of free pastures;
4th place in the Republic of Kazakhstan for breeding of the Edilbaevsky breed of sheep (35 thousand heads);
A total of 1.4 million heads of small cattle

State support

Tax preferences:

- ▣ CIT - 0% for 10 years
- ▣ Land tax: 0% for 10 years
- ▣ Property tax: 0% for 8 years

Customs preferences:

- ▣ State full-scale grant (plots, structures, equipment)
- ▣ Subsidizing the purchase of agricultural machinery
purchase of breeding brood stock MPC: 15,000 tg/head
- ▣ Subsidizing services for artificial insemination of brood stock MRS - 5,000 tg/head

Project description

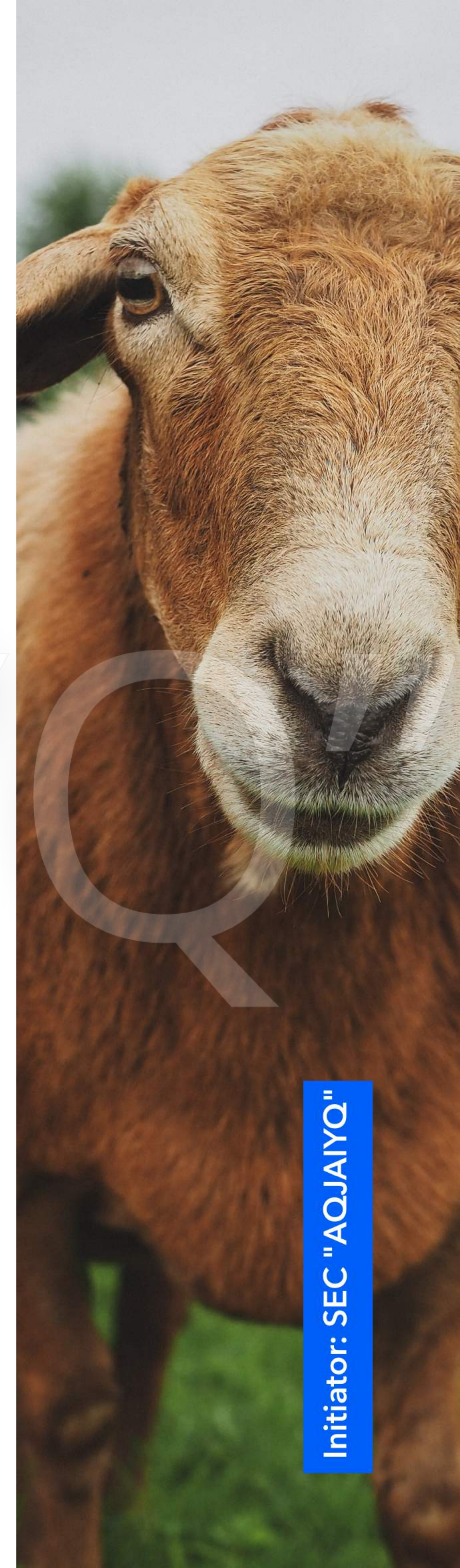
Breeding of the Edilbaevsky breed of sheep

Location

West Kazakhstan region

Sales market

Iran, Middle East



Initiator: SEC "AQJAIYO"

TURKEY MEAT PRODUCTION

Project participants

State

Provision of land plot
Providing the infrastructure

Investor

Investments in the organization
and construction of the complex

State support

Investment preferences (exemption from
taxes and payment of customs duties,
state in-kind grants)
Assistance in obtaining preferential
financing within the framework of state
programs
Company registration in the AIFC
(protection of investor rights by Anglo-
Saxon law)

Prerequisites for implementation

The growing popularity of healthy food and the growing demand
in the segment of deep-processed products (turkey ham, sausage,
sausages, etc.)

In the Republic of Kazakhstan there is one poultry complex in
South Kazakhstan. (1 turkey meat factory)

Today, the company produces 10 thousand tons of turkey meat per
year and more than 100 types of turkey meat products

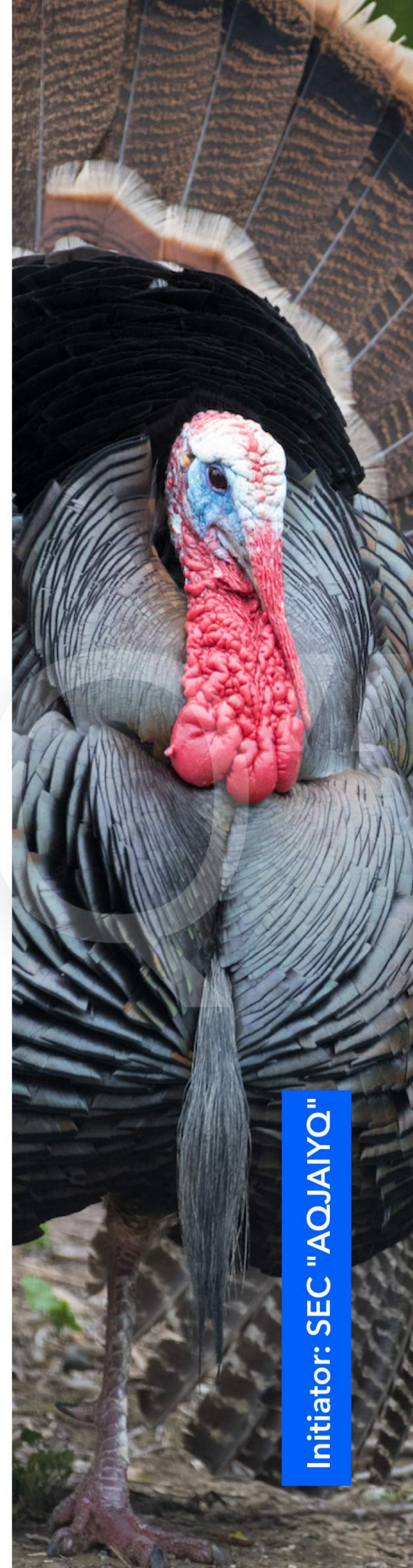
The need of large foreign contractors (KPO, TCO) for turkey meat

Project description

Turkey meat production

Location

West Kazakhstan region



Initiator: SEC "AQJAIYQ"

PRODUCTION OF POULTRY SEMI-FINISHED PRODUCTS

Project participants

State

Provision of land plot
Providing the infrastructure

Investor

Invests financial resources.
Acts as the project operator

State support

Investment incentives (exemption from taxes and customs duties, government natural grants)
Assistance in obtaining preferential financing within the framework of government programs
Company registration in the AIFC (protection of investor rights under Anglo-Saxon law)

Project description

West Kazakhstan region

Sales Markets

The project aims to sell semi-finished products in large and small cities of the West Kazakhstan Region. It also includes opportunities for entering the markets of other cities in the region and exporting to neighboring countries.

Project Description

The poultry semi-finished products sector demonstrates stable growth due to changes in consumer preferences and an increasing number of working individuals seeking convenient and healthy food solutions. Modern consumers value convenience and speed in meal preparation, making semi-finished products particularly in demand. The growing interest in healthy eating and low-fat products contributes to an increase in demand for these products. Additionally, the availability of untapped market niches for innovative and high-quality products creates favorable conditions for the successful launch of new production.



SAIGA PROCESSING

Project participants

Government

Providing a land plot
Bringing up the infrastructure
Assistance in obtaining permits

JSC «SEC «AQJAIYQ»

Preferential lending under the Auyt Amanaty program for SEC - up to 27.5 million tenge for individual entrepreneurs/farmers - 8.6 million tenge

Investor

Investment of funds
Production and sales of products

Planned products

Derivatives (Horns) of Saigas
Frozen or chilled meat, meat products, canned food, etc.

Support measures

- Development of a regional program to support livestock breeding conversion to stimulate the transfer to MCP (milk collection point) (creation of a seed genetics center, allocation of subsidies, etc.)
- Providing investment subsidies (partial return on investment)
- Preferential lending for up to 15 years at 6% - 8% per annum in tenge
- Purchase of breeding stock of cattle
- Carrying out selection and breeding work
- Lending: through "Agrarian Credit Corporation" JSC, under the "Agribusiness" program (up to 15 years) for fixed assets (including modernization of facilities); construction and installation works (including reconstruction); replenishment of working capital; lending rate from 6% (rate depends on the source of financing);

Prerequisites for implementation

- There is a high number of saiga in the region, which is a threat to the region's agriculture.
- The Ministry of Ecology of the Republic of Kazakhstan has given a quota for the removal of saigas in the West Kazakhstan region - 226 thousand individuals



Initiator: SEC "AQJAIYO"

PRODUCTION OF FEED FOR AGRICULTURAL ANIMALS

Project participants

State

Provision of land plot

Baiterek and STB, «Damu» Fund JSC

Co-financing

Concessional lending and instruments

Investor

Investment and technology in production

Subsidizing

Reimbursement of investment costs for the creation of a feed mill up to 25%

Cost recovery of purchased seeds from 50% to 70%, mineral fertilizers and pesticides up to 50%

Reimbursement of investment costs for the creation and expansion of irrigation systems and drip irrigation up to 50%

Planned production

50,000 tons of feed per year. (agricultural forage crops: sudanka, alfalfa, granary, clover)

State support

Providing external networks

Investment preferences (within the framework of investment contracts)

Assistance in obtaining preferential financing within the framework of state programs

Company registration in the AIFC (protection of investor rights by Anglo-Saxon law)

Project description

Cultivation and production of feed

Prerequisites for implementation

8265 agro-formations have been registered in the region;

The provision of the region with feed of its own production is 15%

(Production in 2022: 18,450 tons

with consumption of 93,000 tons)

Commodity

There are 14 reservoirs in the region with a total volume of 167.26 million/m³ of water

Irrigable lands on reserve lands:

Regular irrigation - 33.2 thousand hectares

Estuary irrigation - 138 thousand hectares



Initiator: SEC "AQJAIYO"

CREATION OF A FULL-SYSTEM FISHERIES

Project participants

State

Provision of land plot
Providing the infrastructure

APC "Ademi keleshek"

Head: Smanov Aydynbek
The founders have good experience in fish farming, as well as the sale of fish products.
The proposed share to the investor is being discussed

Investor

Invests money

Required investment

Construction, equipment - \$760 thousand
Working capital - \$620 thousand
Total - \$1.4 million
Own funds - 20%
Borrowed funds - 80%

Prerequisites for implementation

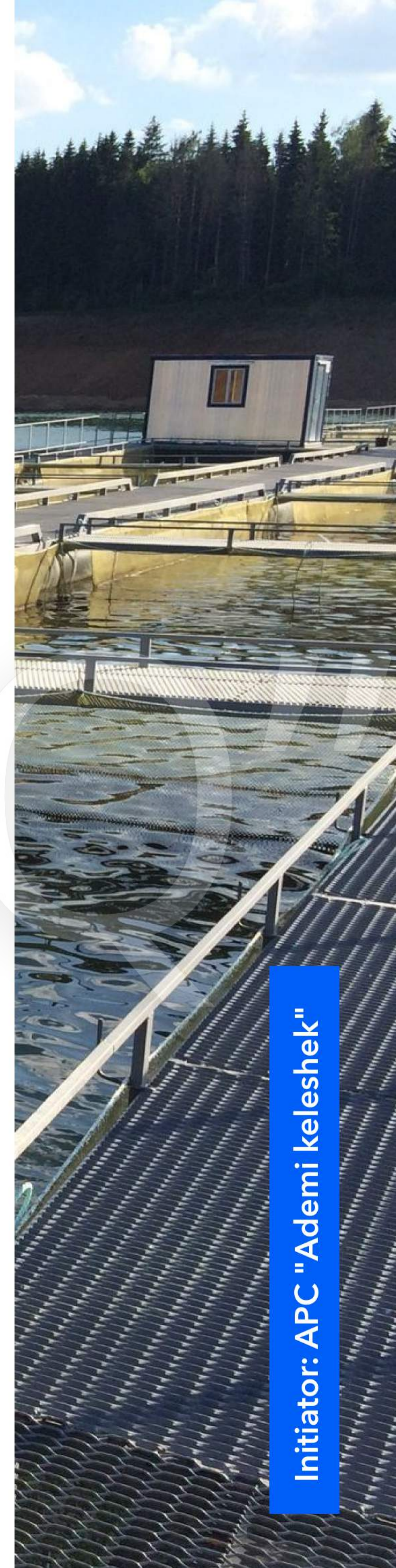
The absence of a similar production.
demand for live fish (43 thousand tons of imports to Kazakhstan in 2019)
Convenient logistics location

Project description

Location: Bayterek district, Shchapovo village
Project: creation of a full-system fishery with a full cycle of fish cultivation from caviar to commercial fish
Methods of fish breeding: in closed water supply installations, lake-pond fisheries, and sadkovoe
Land plot: the area of artificial ponds is about 50 hectares, the area of a natural reservoir is 40 hectares.
Infrastructure: supply of power lines, gas supply and water
Raw materials: fish feed
Capacity: up to 5 million pieces of fish planting material, up to 200 tons of commercial fish
Expected annual revenue: 400 million tenge
Annual profit: from 135 to 180 million tenge
Return on investment: no later than 3 years

Support measures:

30% of expenses for the purchase of feed used in the cultivation of sturgeon, salmon, carp, catfish, cichlids, lats, aravan fish species and their hybrids, crustaceans
50% of expenses for the purchase of RPM, RBO, medicines, RMS and their maintenance
The share of compensation is invested. Costs for the purchase of equipment and machinery for the lake-commercial fish farm (area of at least 50 hectares) - 25%
The share of compensation is invested. costs when creating and expanding fish. household (when growing from 20 tons of commercial fish) - 25%
The share of compensation is invested. feed production costs - 30%



Initiator: APC "Ademi keleshek"

CREATION OF A FISH FARM

State

Provision of land plot
Providing the infrastructure
Assistance in obtaining of technical conditions

The investor finances the project

For the creation of a specialized breeding and genetic center for the cultivation of breeding stock of breeding fish
And/or
for the breeding of fish by the cage and pond method in the reservoirs of the region
And/or
for the construction of a plant for processing fish products (minced meat, cutlets, sausages, fillets, etc.)

Location

West Kazakhstan region

Prerequisites for implementation

Availability of raw materials

- Export of frozen fish - 1,500 tons
- Availability of small commercial fish farms and reservoirs (91 reservoirs)

Regional necessity

- Demand for live fish (43 thousand tons of imports to Kazakhstan)

State support

Tax preferences:

CIT- 0% for 10 years

Land tax: 0% for 10 years

Property tax: 0% for 8 years

Customs preferences

State full-scale grant (plots, structures, equipment)

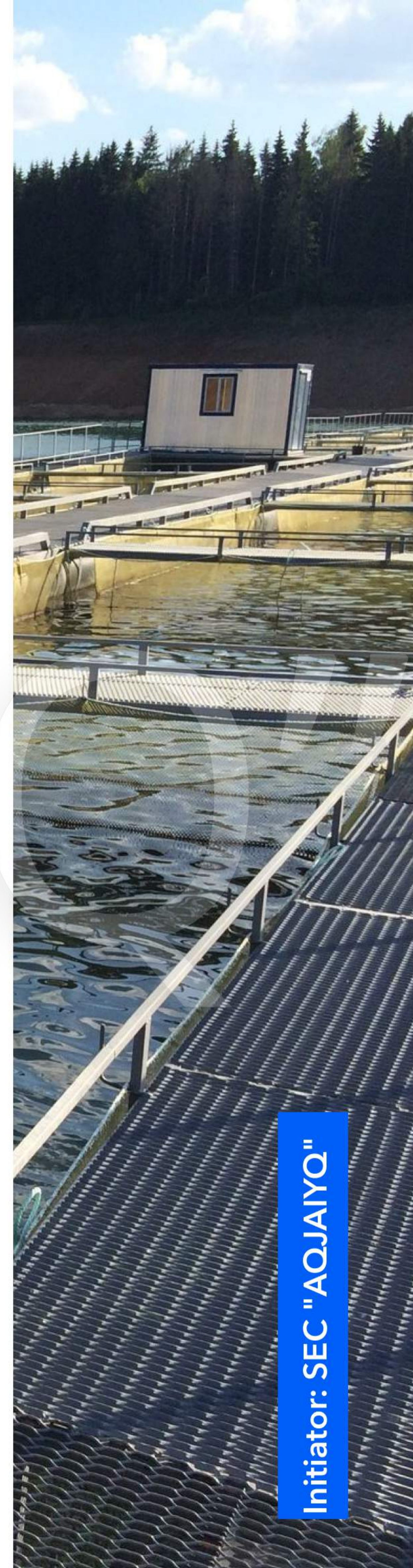
Investment preferences, (within the framework of investment contracts)

The share of reimbursement of investment costs for the purchase of equipment and equipment for the lake commercial fish farm (area of at least 50 hectares) - 25%;

The share of reimbursement of investment costs in the creation and expansion of:

Fish farms (when growing from 20 tons of commercial fish) - 25%

The share of compensation is invested. feed production costs - 30%



DEEP PROCESSING OF THE LEATHER

«Posh Runo» LLP

Transfer of participation interest in an enterprise for processing cattle and small cattle skins from 20% to 100%

Investor

- **Sale of 20% of the company's share:** replacement of technology, provision of specialized specialists and training of local specialists
- **Sale of 100% of the company's share**

Required investment

Replenishment of working capital - \$700 thou.
Own funds - 100%
The planned annual revenue is \$600 thou.
Return on investment - 5 years

Support measures

Concessional lending: The Economy of Simple Things, Business Roadmap 2025
Expert support via Kazakh Export, Kazindustry

Project description

POSH Runo LLP was put into operation in 2017.

Building area: 10 thousand sq.m.

Own land plot: 4.25 hectares.

Number of permanent jobs: 60 people.

Production equipment:

Spanish equipment for leather production,
Turkish equipment for shoe production.

Equipment power:

Wet blue : Cattle - 210,000 pcs/year

MRS - 750,000 pcs/year.

CRUST: Small cattle: 390,000 pcs/year

Shoes: 130,000 - 182,000 pcs/year

Prerequisites for implementation

Own land area of 4.25 hectares

Total livestock in the West Kazakhstan region: Cattle - 886 thousand heads

Small cattle - 1.4 million heads

High demand for leather products

Sales market

Wet Blue - Russia, Turkey, Italy, Spain

CRUST (MPC) - Kazakhstan, Russia, Turkey, Italy, Spain



PROCESSING OF LICORICE ROOT

Project participants

Licorice processing

The plant, land plot and equipment were seized in 2017 by JSC "Industrial Development Fund".

The complex is equipped with engineering communications

Investor

Invests in production modernization and working capital

Required investment

Purchase of the complex: ~160 million tenge, about 343 thousand US dollars

Modernization, construction of warehouses and expansion of production: ~200 million tenge, about 430 thousand US dollars

Support

Payment: considered installments if there is an initial payment

Project description

Production location: West Kazakhstan region, Zelenovsky district, village Kushum
Building area: 1312.2 sq.m.

Number of jobs: 50 people permanently and 200 seasonal.

There is 100% ready-made production equipment: Technological line for the production of licorice oil extract (SSP (PVT) LIMITED (Haryana), India)

Required:

- **What is required from the investor:**
 1. Purchase of leased items from JSC DBK;
 2. Investments in the restoration of production and its upgrade, construction of warehouses and expansion of production;
 3. Investments in the infrastructure of raw material extraction, processing and storage;
 4. Working capital for the maintenance of production.

Prerequisites for implementation

Own land area of 5 hectares

Equipment

Auction

<https://e-sauda.com/ru/auction/18633>

Photos of the factory



Initiator: SEC "AQJAIYO"

PRODUCTION OF BASE OIL COMPONENTS FROM ASSOCIATED GAS

Project participants

Government

Providing raw materials, providing support measures to investors

JSC "SEC "Aqjaiyq"

Project co-financing up to 30%

Investor

Technologies and project financing

Required Investments

The cost of the project is \$880 million, of them:

Initiator participation - 30% (\$264 million)

Strategic investors - 20% (\$176 million)

Portfolio investors - 50% (\$440 million)

Prerequisites for implementation

According to Grand View Research (USA), by 2024 the global base oil market will be \$40.47 billion.

The main part of the manufactured products will be supplied to Lu'an Group (China), to EU countries

Sales market

China and EU countries

Project capacity

- Base oil components - 280 thousand tons/year
- Aviation fuel for gas turbine engines - 50 thousand tons/year
- Straight-run gasoline fraction - 30 thousand tons/year
- Transformer oil - 30 thousand tons/year

Project Description

Construction of a plant for the production of base oil components from associated gas

Support measures:

Concluding an investment contract that exempts you from:

Corporate income tax - 10 years

Customs duties and VAT on the import of equipment

Property tax - 8 years

Land tax - 10 years

Concessional lending:

Subsidizing the remuneration rate with a grace period

Guaranteeing a loan obligation in the event of a lack of collateral

Bringing external infrastructure to the boundaries of the land plot

Registration of a company in the AIFC (protection of investor rights by Anglo-Saxon law)

Project support through the Investor Service Center based on the "one window" principle

Export support

Sources of raw materials

The reserves of the Karachaganak oil, gas and condensate field amount to 1.35 trillion. m³ natural gas

A memorandum was concluded on the supply of 3 billion m³ of associated gas per year for investment projects in West Kazakhstan region

The required volume of associated gas for the project is 1.1 billion m³ per year



Initiator: SEC "AQJAYQ"

CONSTRUCTION OF AN AMMONIA-UREA COMPLEX

Project participants

Government

- Co-financing with equity participation up to 49%
- Provision of land
- Providing raw materials
- Summing up communications

Investor

- Project financing and management

Project Description

Construction of a complex for the production of urea and ammonium nitrate for the agricultural sector

Project capacity and sales markets

Annual design capacity:

Urea - 562 thousand tons

Ammonium nitrate - 45 thousand tons

Sales markets: EAEU countries

Prerequisites for implementation

According to Bloomberg, in 2022 the price of nitrogen fertilizers on the world market increased, including:

Ammonium nitrate at 30% (\$1,000/ton)

Urea 58% (\$585/ton)

Project Description

Concluding an investment contract that exempts you from:

Corporate income tax - 10 years

Customs duties and VAT on the import of equipment

Property tax - 8 years

Land tax - 10 years

Preferential lending

Guaranteeing obligations in the event of a lack of collateral

Bringing external infrastructure to the boundaries of the land plot

Registration of a company in the AIFC (protection of investor rights by Anglo-Saxon law)

Project support through the Investor Service Center according to the "one window" principle

Export support

Sources of raw materials

The reserves of the Karachaganak oil, gas and condensate field amount to 1.35 trillion. m3 natural gas

A memorandum was concluded on the supply of up to 3 billion m3 of associated gas per year for investment projects in the West Kazakhstan region

The required volume of associated gas for the project is 1.1 billion m3 per year



CONSTRUCTION OF INNOVATIVE GREENHOUSES

Project participants

State

Provision of land plot
Providing the infrastructure
Assistance in obtaining of technical conditions

Baiterek and STB, «Damu» Fund JSC

Co-financing
Concessional lending and instruments

Investor

Investments
Attracts innovative technology

Project description

Construction of innovative greenhouses

Location

West Kazakhstan region

Sales market

Sales market-Russia is the 3rd largest importer of tomatoes in the world, the domestic market

Prerequisites for implementation

Production of environmentally friendly products
Short delivery shoulder of fresh tomatoes -250-700 km
Availability of natural gas (cost 17.87 tg/m3)

State support

Tax preferences:

CIT - 0% for 10 years
Land tax: 0% for 10 years
Property tax: 0% for 8 years

Customs preferences

State full-scale grant (plots, structures, equipment)
Investment preferences, (within the framework of investment contracts)
Reimbursement of investment costs for construction and expansion up to 25%
Polycarbonate coating (with a capacity of 1 ha):

- Construction : \$ 676,000
- Expansion: \$ 338,000

Glass coating (with a capacity of 1 ha):

- Construction : \$1,265,000
- Expansion: \$ 632,000

Cost recovery of purchased seeds from 50% to 70%

Mineral fertilizers and pesticides up to 50%



Initiator: SEC "AQJAIYQ"

CONSTRUCTION OF A POLYPROPYLENE PRODUCTION PLANT

Project participants

Government

Providing a land plot
Bringing up the infrastructure
Assistance in obtaining technical specifications

investor

Invests funds

Prerequisites for implementation

- Covering Kazakhstan's internal needs (import substitution) for polypropylene (Kazakhstan market capacity is about 50 thousand tons per year).
- An opportunity for SMEs to produce further processed products from polypropylene in the construction, medicine, automotive, food industry, textile industry, etc.
- Creation of additional jobs in SMEs and related industries (more than 1000 jobs).
- Availability of the required land plot

Support measures

Investment preferences:
Tax preferences:
Customs preferences
State in-kind grant (land plots, structures, equipment)
Reimbursement of costs for the purchase of motor vehicles
Reimbursement of costs of business entities during construction

Product Description

PP-H030-GP is a propylene homopolymer with a standard molecular weight distribution. The product is characterized by average fluidity, optimal composition of the stabilization formulation and balanced physical and mechanical characteristics.

Project capacity

400 thousand tons of propylene per year



CONSTRUCTION OF A SOLAR POWER PLANT WITH A CAPACITY OF 100 KW

Project participants

Government

- Providing a land plot
- Bringing up the infrastructure
- Assistance in obtaining technical specifications

Investor

- Invests funds
- Attracts innovative technology
- Is the project operator

Prerequisites for implementation

- According to the concept for the transition of the Republic of Kazakhstan to a "green economy", it is planned to increase the share of alternative and renewable energy sources to 50% in the total electricity production by 2050
- Mechanical aging of electricity generation infrastructure.
- Low carbon intensity renewable energy sources
- A 30-40% reduction in costs associated with solar power installations over the past decade.
- In the area of Shabdarzhap Yield (or PVOU) indicator is equal to 1350 kWh/kW peak.
- Land plot of 1000 ha

Project Description

Construction of a solar power plant with a capacity of 100 kW

Subsidies for renewable energy sources

The UNDP-GEF program is aimed at stimulating investments in renewable energy sources (RES). Representatives of SMEs can use subsidies to reduce the cost of bank loans for the construction of solar and wind power plants, solar collectors, and the construction of mini-hydroelectric power stations. The amount of subsidies under the program for the use of renewable energy technologies is 25% of the amount of the main loan, but not more than 112.5 million tenge. Business money is not required under the terms of the program - the project can be fully implemented through bank financing, but the loan amount should be no more than 450 million tenge, and the rates should be no more than 19% (if the loan is taken from a bank) and no more than 20% if in a microfinance organization.



Initiator: SEC "AQJAIYO"

CONSTRUCTION OF THE WEST PLAZA HOTEL

LLP «West Plaza»

Transfer of ownership share in the enterprise from 20% to 100%
Obtaining financing for the completion of the project.

Investor

Invests funds
Provides loans
Acquires a stake from 20% to 100%

Required Investments:

Additional amount from the investor: \$2 million
Funds invested by the initiator:
Own funds: \$4 million

Support Measures:

Investment Preferences:

- Tax preferences
- Customs preferences
- Government natural grants (land plots, structures, equipment)
- Compensation for costs associated with the purchase of vehicles
- Compensation for costs incurred by business entities during construction

Project Description:

8-story building located in the center of Uralsk.

Address: 218 Abay Avenue, Uralsk

Total area: 4,228 m²

Building area: 612 m²

Hotel rooms: 51

Conference hall, meeting room, Italian cuisine restaurant.

Current Status:

Installation of the foundation slab and monolithic walls of the zero floor - 100%.

Erection of the monolithic frame of the building - 100%.

The hotel is built; investment is needed for the final outfitting, including:

- Acquisition of the latest models of equipment and furniture
- Creation of a unique interior design
- Landscaping around the hotel
- Conducting a marketing campaign to attract initial guests and position the hotel in the market.

CONSTRUCTION OF AN AGRO-TOURISM CENTER

Project participants

State

Provision of land plot
Development of infrastructure

Investor

Invests funds
Is the project operator

Support measures

Investment preferences:

- Tax preferences
- Customs preferences
- State natural grant (land plots, structures, equipment)
- Reimbursement of costs for the purchase of vehicles
- Reimbursement of expenses for businesses during construction

Place of implementation

West Kazakhstan Region

Project description

The agro-tourism center construction project presents a unique opportunity to integrate agriculture and tourism. The center will include modern farmsteads, educational spaces, and a restaurant featuring local products.

The project's goal is to create a space where guests can immerse themselves in agricultural life, participate in workshops and tours, and enjoy comfort and relaxation in a natural setting. This center will be a key element in the development of agro-tourism, supporting the local community and promoting sustainable agriculture.

The project aims to provide a unique experience for visitors, combining educational and recreational opportunities, as well as fostering local economic growth and creating new jobs.



Initiator: SEC "AQJAIYO"

CONSTRUCTION OF A WATER PARK

Project participants

State

Provision of land plot
Connecting external networks

Investor

Investments in the organization
and construction of the complex.

Description of the project

The water park construction project aims to create a modern entertainment complex with water attractions, relaxation areas, and entertainment spaces.

Place of implementation

West Kazakhstan Region

Prerequisites for implementation

- There is no large water park in the West Kazakhstan Region, creating favorable conditions for initial market entry and the absence of direct competition.
- The city's location on a transport highway and its proximity to the border with Russia contribute to an increase in the number of tourists interested in entertainment activities.

Financial Plan

Project Budget. Projected costs for the construction, equipment, and launch of the water park.

Funding Sources. Possible sources of investment, including private investors, government grants, and loans.

Revenue Forecast. Expected income from ticket sales, rentals, restaurants, and other services.



Initiator: SEC "AQJAYO"

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СҚАК “АҚЖАЙЫҚ”