



INVESTMENT POTENTIAL

**WEST-KAZAKHSTAN
REGION**

INFORMATION ABOUT THE WEST KAZAKHSTAN REGION



AREA OF RK

AREA OF WKR

 **2,72**
mln. km²

151,3
thsd. km²



GMT+5

 **RUSSIA**

GDP RK
per capita in 2024

14 800\$

GDP WKR
per capita in 2024

6189,84\$

2017 2018 2019 2020 2021 2022 2023 2024

 **URALSK**
Administrative center

 **ASTANA**
capital of Kazakhstan

WKR

 **KAZAKHSTAN**

BLACK SEA

Azerbaijan

 **TURKEY**

Caspian Sea

 **CHINA**

POPULATION RK

20
mln. ppl

WKR

695,3
thsd. ppl

MEDITERRANEAN SEA

IRAN

INFORMATION ABOUT THE WEST KAZAKHSTAN REGION

\$854 mln

Investments
in fixed assets for
january-september,
2024

\$5,9 bln

Foreign trade
turnover for january-
september, 2024

KEY EXPORTED PRODUCTS



Mineral products

\$6,3 bln



Animal and vegetable
products, ready-made
food products

\$32,2 mln



Wood,
wood products

\$26,7 mln



Machinery, equipment,
vehicles, devices and
apparatuses

\$4,4 mln



Chemical industry
products

\$2,5 mln

KEY IMPORTED PRODUCTS



Machinery, equipment,
vehicles, devices and
apparatuses

\$254,5 mln



Animal and vegetable
products, ready-made
food products

\$81,4 mln



Chemical industry
products

\$43,3 mln



Metals and products
made of them, rolled
metal

\$45 mln








Textiles and textile
products

\$3,3 mln

TAXES AND TARIFFS

TENGE EXCHANGE RATE

as of December 5, 2024

USD	1		525,11 KZT
EUR	1		551,99 KZT
CNY	1		72,22 KZT
RUB	1		5,07 KZT
TRY	1		15,12 KZT

TAX RATES

as of November 28, 2024

CORPORATE
INCOME TAX

20%

VALUE ADDED
TAX

12%

INDIVIDUAL INCOME
TAX

10%

PROPERTY TAX

1.5%

TARIFFS FOR LEGAL ENTITIES

as of December 5, 2024



GAS

0,04\$ m³

22,03 tg/m³



ELECTRICITY

0,04\$ kW/hour

24,78 tg kW



WATER

0,63\$ m³

329,94 tg/m³



GARBAGE

4,76 -

5,71\$ m³

2500-3000 tg/m³



DRAINAGE

0,65\$ m³

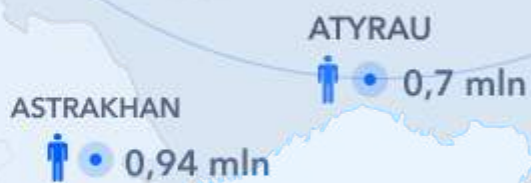
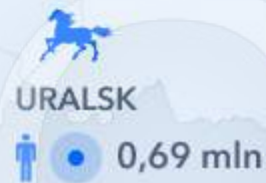
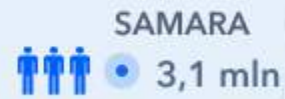
343,93 tg/m³

POTENTIAL MARKETS



1300 km
24 HOURS

The West Kazakhstan Region has prerequisites to become an international industrial transport and logistics hub of the EAEU



500 km
11 mln. ppl.



700 km
28 mln. ppl.

TARGET MARKETS:
CENTRAL, VOLGA, URAL
FEDERAL DISTRICTS OF
THE RUSSIAN FEDERATION,
EASTERN EUROPEAN
COUNTRIES, IRAN

50
cities
12 hours away

5
border regions
of the RF

2
border regions
of the RK

POTENTIAL MARKETS - INDUSTRIAL REGIONS OF THE RK AND RF

MOSCOW



The West Kazakhstan Region has prerequisites to become an international industrial transport and logistics hub of the EAEU



9 HOURS ON THE WAY

12 HOURS ON THE WAY

50

cities
12 hours away

5

border regions
of the RF

2

border regions
of the RK

TRANSIT POTENTIAL AUTOMOBILE

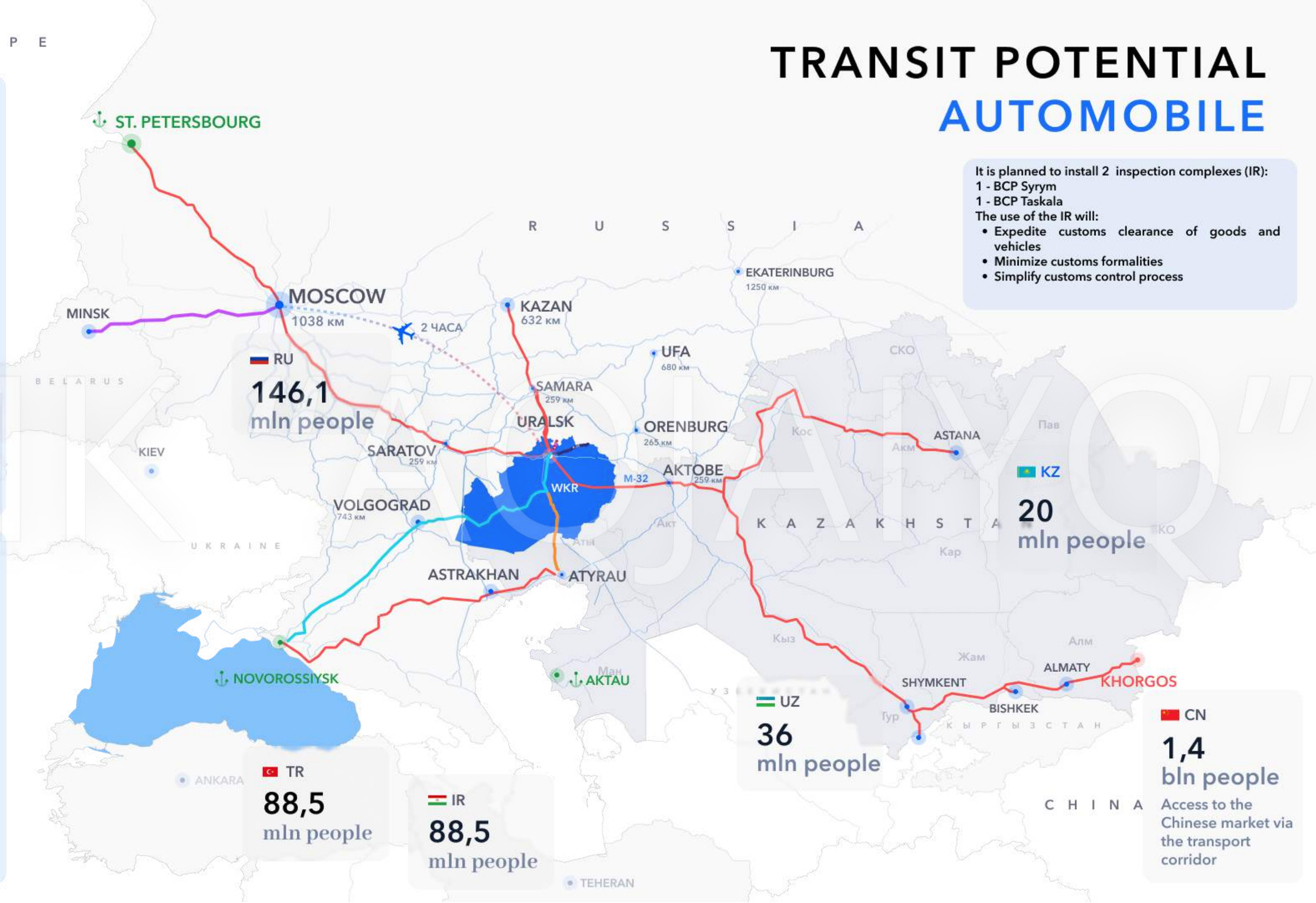
TRANSIT OF TRUCKS, FOR 2022

Entry from RF to RK	606 504
Entry from RF to RK through the WKO	297 040
Share of cargo vehicles from RF to RK through WKO	40,7%
Exit from RK to RF	411 505
Exit from RK to RF through the WKO	253 149
Share of cargo vehicles from RK to RF through WKO	61,5%
Empty trucks from WKO to the RF	111 566
Empty trucks from WKO to the RF	44,1%

- M-32** Shymkent - The border of the RF (to Samara)
- A-30** Podstepnoe - The border of the RF
- A-31** Chapaevo - The border of the RF
- A-28** Atyrau - Uralsk
- A-32** Uralsk - The border of the RF (on Buzuluk)
- A-29** Uralsk - The border of the RF (on Ozinki)

It is planned to install 2 inspection complexes (IR):
 1 - BCP Syrym
 1 - BCP Taskala
 The use of the IR will:

- Expedite customs clearance of goods and vehicles
- Minimize customs formalities
- Simplify customs control process



RU
146,1
mln people

KZ
20
mln people

TR
88,5
mln people

IR
88,5
mln people

UZ
36
mln people

CN
1,4
bln people
Access to the Chinese market via the transport corridor

TRANSIT POTENTIAL RAILWAY

HELSENKI EUROPE

COMMODITY FLOW

Transit of trucks per year

26,6 mln ton

 RU

146,1
mln ppl

Access to the world market through Russian seaports

R U S S I A

Branch of the International Transport Corridor ORC No. 5:

Rtishchevo - Ozinki

Then the corridor passes through:

Uralsk, Aktobe, Shalkar, Kyzylorda, Arys, Almaty, Aktogay and Dostyk (4,238 km) and through Lugovaya, Bishkek to Rybachye (322 km).

The Central TAGM (connects Central Asia with North-Western Europe) intersects with this route and is of great importance for regional transit cargo transportation of Kazakhstan in the direction, since about 60% of the main cargo traffic going through Kazakhstan by rail falls on this corridor.

26% of all cargo of the Russian Federation is transported through the territory of the West Kazakhstan region

ORC corridor No. 5

ITC «North - South»

 TR

88,5
mln ppl

 IR

88,5
mln ppl

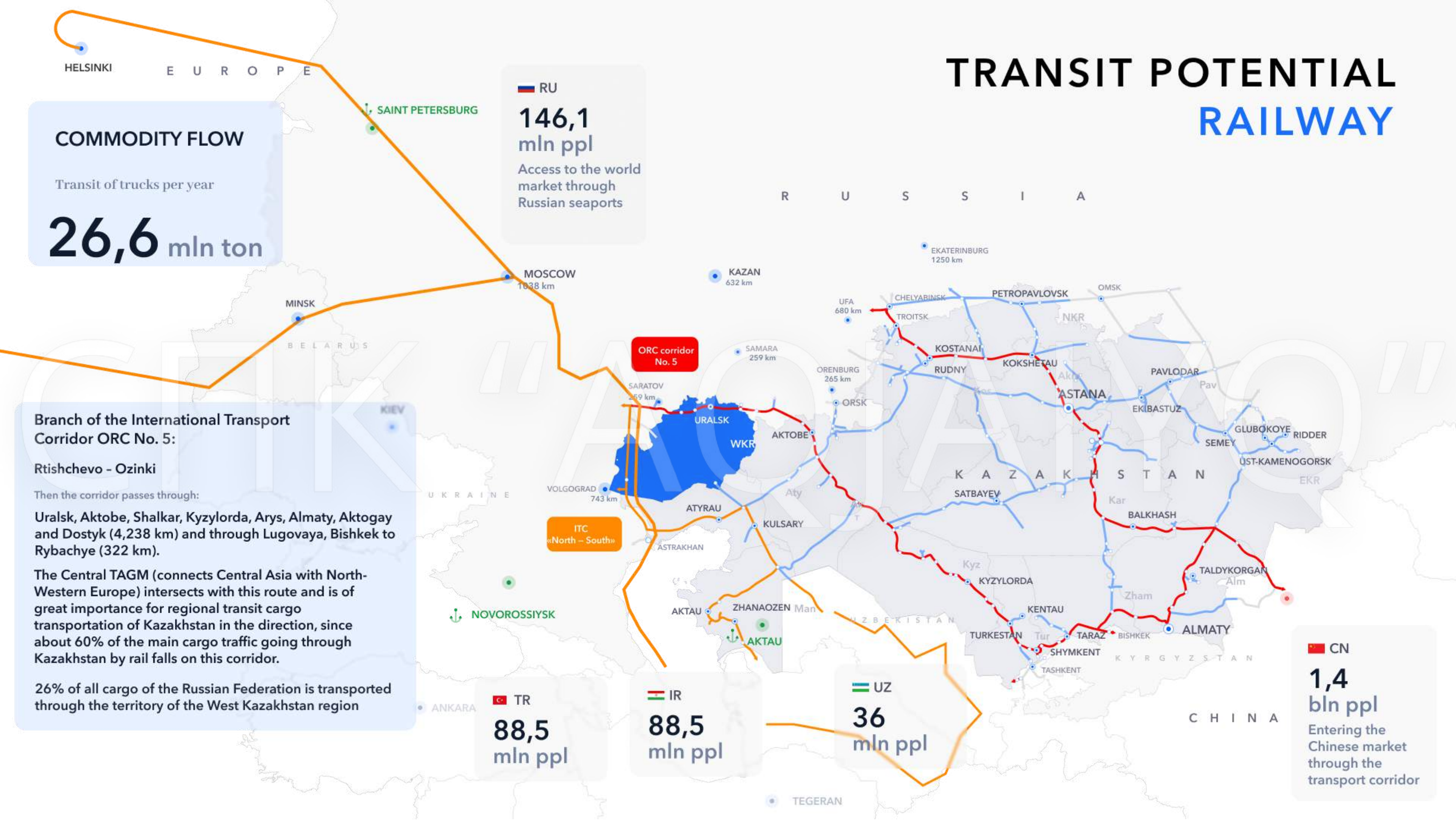
 UZ

36
mln ppl

 CN

1,4
bln ppl

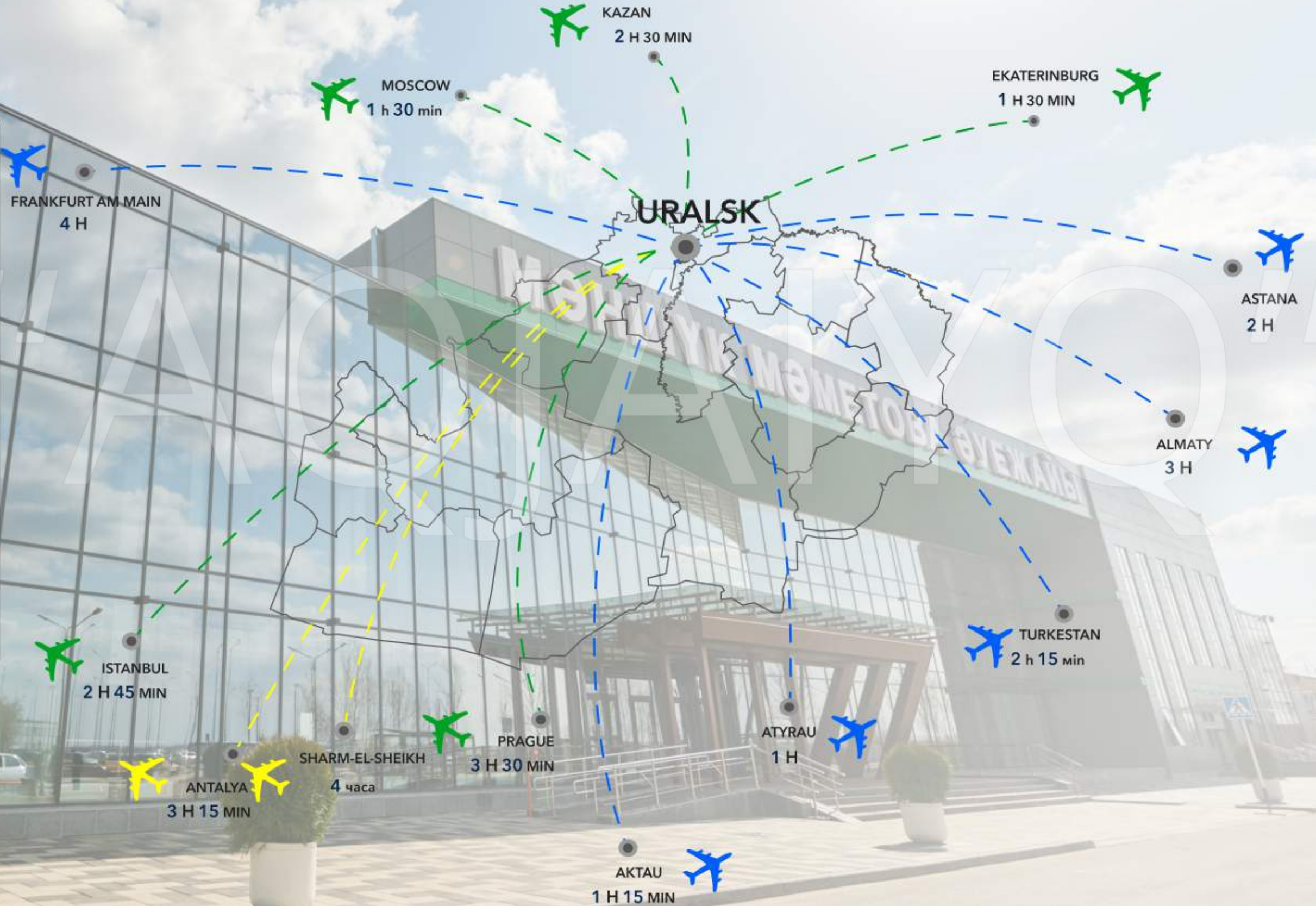
Entering the Chinese market through the transport corridor



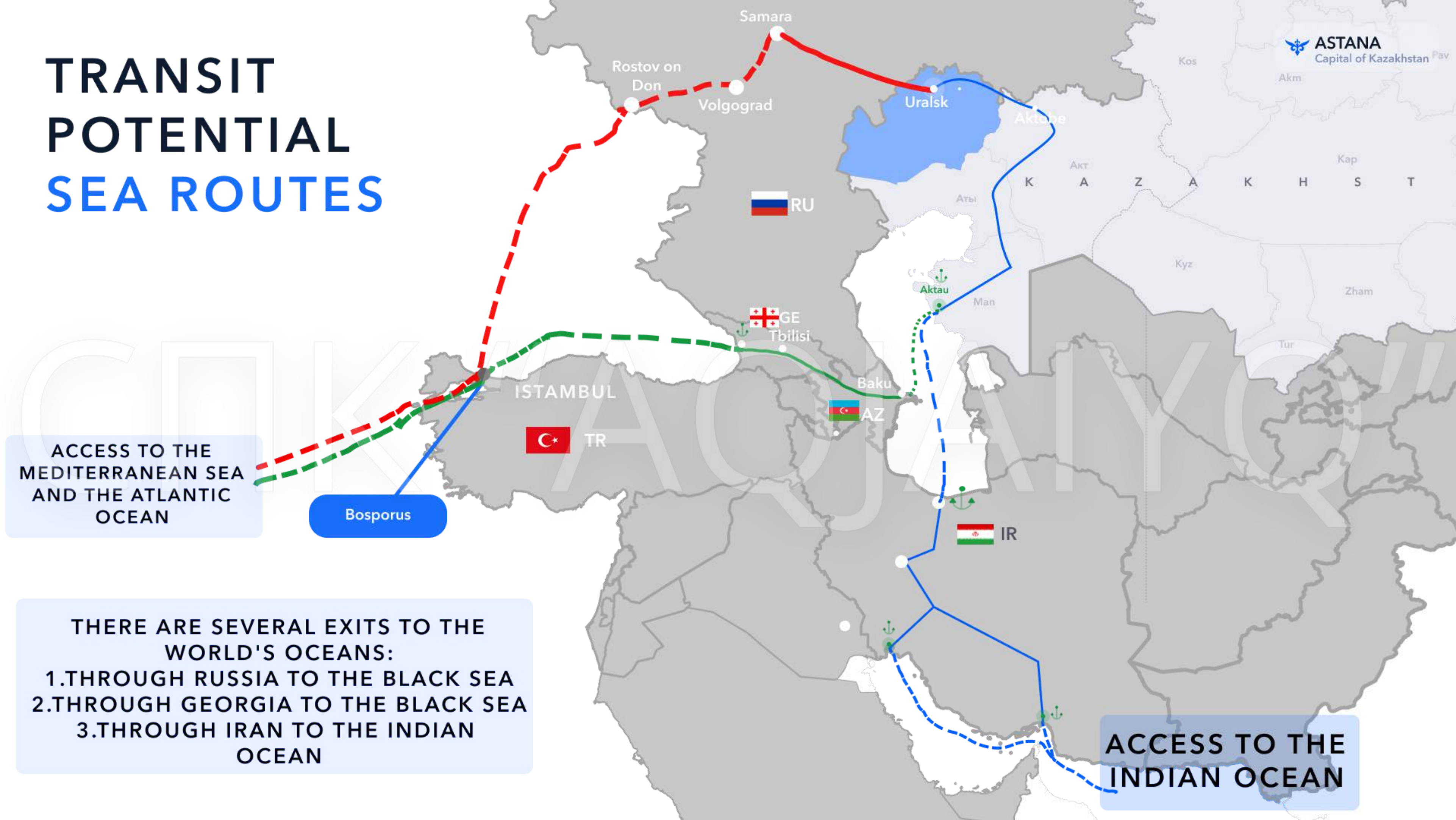
MANSHUK MAMETOVA URALSK INTERNATIONAL AIRPORT

INTERNATIONAL AIRPORT TERMINAL

- 9 924 m²** Terminal area
- 2022** Year of reconstruction
- 442** thousand people/year Passenger Traffic In 2023
- 600** thousand people/year Passenger Traffic By 2026
- 6** CURRENT destinations
- 5** PLANNED destinations
- 2** SEASONAL destinations



TRANSIT POTENTIAL SEA ROUTES



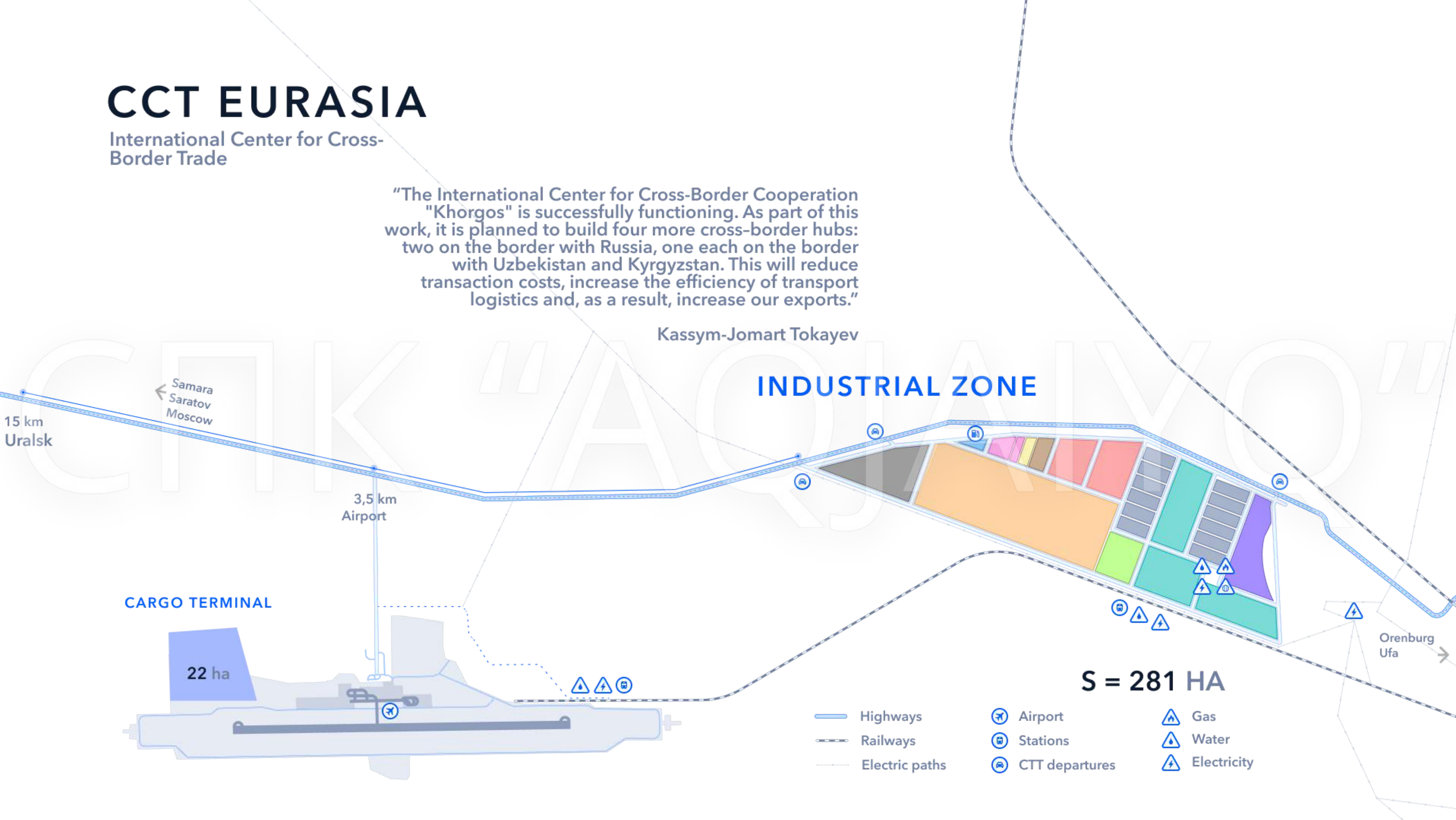
CCT EURASIA

International Center for Cross-Border Trade

"The International Center for Cross-Border Cooperation "Khorgos" is successfully functioning. As part of this work, it is planned to build four more cross-border hubs: two on the border with Russia, one each on the border with Uzbekistan and Kyrgyzstan. This will reduce transaction costs, increase the efficiency of transport logistics and, as a result, increase our exports."

Kassym-Jomart Tokayev

INDUSTRIAL ZONE



MAJOR ECONOMIC SECTORS OF THE REGION

- OIL AND GAS INDUSTRY
- MACHINERY CONSTRUCTION
- AGRO-INDUSTRIAL COMPLEX



OIL AND GAS INDUSTRY

12,2 mln tons
oil and condensate for 2023

more than 4.2 bln barrels
oil and condensate reserves

10,2 bln m³
gas produced in
january-may 2024

more than 1,6 trillion m³
gas reserves

Composition of Karachaganak natural gas

Methane - 79.33%	Pentanes + higher - 0.45%
Ethane - 5.8%	Nitrogen - 0.46%
Propane - 2.71%	Hydrogen sulfide - 4.38%
Isobutane - 0.36%	Carbon dioxide - 5.89%
Normal Butane - 0.62%	



The Karachaganak oil and gas condensate field in Western Kazakhstan is one of the largest in the world
Shareholder structure:



The average daily production volume for the 1st quarter of 2022 was 14,683 boe per day:
Crude oil/condensate: 6,043 barrels per day (41%)
Liquefied gas: 1,780 boe per day (12%)
Dry gas: 6,860 boe per day (47%)

Number of employees: 4,000 people.
Total investment: \$29.5 billion.
A memorandum was signed between Karachaganak Petroleum Operating B. V. and JSC Condensate for the supply of natural gas in the amount of 2.5-3 billion cubic meters/year for investment projects.



Projected condensate production for 2023-2027: 1 666.9 thousand tons, free gas 2 022.4 million cubic meters;
Planned commissioning: October 1, 2023

PROSPECTIVE INDUSTRIES

MACHINERY CONSTRUCTION



Special machinery



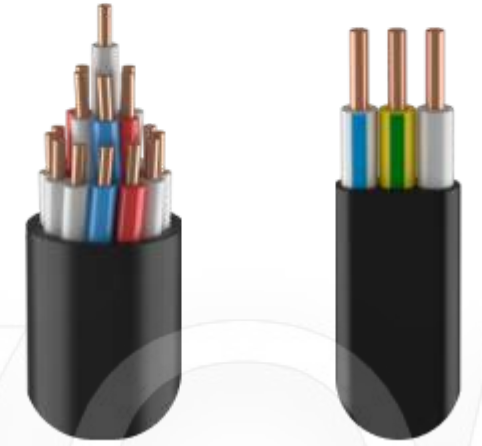
Buses



Ships, boats



Transformers



Control and power cables



Oil heating furnaces



Products for the oil and gas industry



Shut-off valves



Turbine repairs



Weapon

PROSPECTIVE INDUSTRIES

AGRO-INDUSTRIAL COMPLEX

AGRICULTURAL
LANDS

7,9

mln HA

IRRIGABLE LANDS

27

thsd HA

TOTAL LIVESTOCK

4,45

mln heads

WKR IS THE LEADER IN THE BREED TRANSFORMATION OF BEEF CATTLE

KAZAKH WHITE - HEADED



Bred by crossing a Kalmyk cow with Hereford bulls.
The maximum live weight of bulls reaches 1,300 kg with a slaughter yield of up to 60%.
Adapted to seasonal changes in the level and tiav of feeding

932 thsd

The total number of cattle in the WKR

KUSHUM HORSE BREED



High milk productivity, average daily milk yields are 14-22 liters of milk.
83-84 foals are born annually from 100 mares.

293 thsd

The total number of horses in the WKR

EDILBAEVSKAYA BREED OF SHEEP



High precocity of young animals at the level of the best breeds in the world, the live weight of lambs at the age of four months is about 40-45 kilograms.
The live weight of sheep reaches 160 kilograms.

1.4 mln

The total number of small cattle in the WKR

LAND PLOTS

Mechanisms for providing of land plot



INVESTMENT COMMITTEE OF THE MINISTRY OF FOREIGN AFFAIRS OF THE REPUBLIC OF KAZAKHSTAN

Provision as a full-scale grant under an investment contract for up to 49 years

- It is provided on the right of temporary gratuitous land use
- The maximum size of the state in-kind grant is no more than 30% of the volume of investments in fixed assets



AKIMAT OF WEST KAZAKHSTAN REGION

Provision by organizing an auction for land plots

1. Submission of an offer for the selected site
2. Auction Announcement
3. Participation in the auction
4. Signing of the agreement



JOINT-STOCK COMPANY «SOCIAL AND ENTREPRENEURIAL CORPORATION «AQJAIYQ»»

Provision of land plots to foreign Investors for the implementation of Investment projects.

1. Registration of a plot for temporary use in favor of the SEC;
2. Conclusion of an agreement between the SEC and the Investor;
3. Construction of the facility as part of an investment project.
4. Transfer of a land plot to an investor.

Free registered land plots



EMPTY PREMISES

At the request of the investor, the following services are provided:

- Search and selection of premises: We offer industrial and office spaces with various parameters;
- Organization of negotiations: online and in-person;
- Transaction support : We offer the possibility of concluding contracts with a fixed rate for up to 10 years;
- Identification of local partners for joint ventures: We have established relationships with several large companies with industrial and scientific-technical facilities in the region.



HUMAN RESOURCES

more than **4500**
UNIVERSITY GRADUATES
annually

4
INSTITUTIONS
of higher education



State Pedagogical
University named after
M. Utemisov



Agrarian Technical
University named after
Zhangir Khan



Innovation and
Technology
University



University of Innovation
and Telecommunication
Systems

Environment
Urban planning,
construction works
Civil engineering

Information
technologies
Animal husbandry
Forestry

Chemical engineering and
processes
Fisheries
Agroengineering

Electrical engineering
and power
engineering
Mechanics and
metalworking
Oil and gas business

Vehicles
Food production
Veterinary

Mining
Computer technology
and software
Crop production

34
INSTITUTIONS
Technical and
vocational education

Tourism
Pharmacy
Engineering technology
Turning and metalworking
Welding business
Construction of roads and airfields
Exploitation of oil and gas fields
Drilling oil and gas wells

Operation of road construction machines
Clothing industry
Clothing modeling
Construction of buildings and structures
Electromechanical equipment
Agricultural mechanization
Dairy production
Elevator, flour-grinding, cereal and
combined production

Bakery, pasta and confectionery
production
Agronomy
Veterinary
Farming
Oil and gas processing
technology
Construction and
operation of oil and gas
pipelines and warehouses

STATE SUPPORT MEASURES

1. Invest. preferences (project amount not less than 14.0 million US dollars):

Tax preferences:

- Corporate income tax - 0% for 10 years
- Land tax - 0% for 10 years.
- Property tax - 0% for 8 years

Customs preferences: exemption from customs duties for 5 years:

- when importing technological equipment and components for it
- when importing spare parts for technological equipment
- when importing raw materials and (or) materials
- buildings, structures, machinery and equipment)

State in-kind grant (land plot, buildings, structures, machinery and equipment)

The estimated price of an in-kind grant should not exceed 30% of the capital investment

2. Bringing the infrastructure up to the boundaries of the investor's land plot at the expense of the state budget.

3. Lending of development institutions:

- currency - tenge
- term - up to 15 years
- rate - 6.0% -8.0% per annum
- for replenishment of working capital 6% -10% per annum
- Possibility of deferred payments
- the possibility of guaranteeing a loan in case of a lack of collateral

4. Return on investment:

- Reimbursement of capital costs of the investor up to 80% depending on the project
- Industry subsidies

5. Equity participation in the project:

At the request of the investor, the state can enter the project in the amount of not more than 49% of the equity capital of the project company, in the form of cash or fixed assets, on pre-agreed conditions for withdrawing from the project.

6. AIFC support (Astana International Financial Center):

- Independent judiciary
- World Class Regulatory Standards
- Liberal visa and labor regimes



5 REASONS TO INVEST IN WKR



EUROPE



LOCATION



**AVAILABILITY OF QUALIFIED
PERSONNEL**



**AVAILABILITY OF NATURAL RESOURCES
(GAS, MINERALS FOR BUILDING MATERIALS, LAND PLOTS
FOR VARIOUS PURPOSES)**



**MINIMUM FISCAL
BURDEN**



**ONE OF THE MOST ECOLOGICALLY CLEAN
REGIONS IN THE REPUBLIC**

INVEST IN WEST!

CONTACTS



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YERZHAN DOSMAKOV

**WE INVITE YOU TO MUTUALLY
BENEFICIAL COOPERATION!**

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