



INVESTMENT POTENTIAL
WEST-KAZAKHSTAN
REGION

INFORMATION ABOUT THE WEST KAZAKHSTAN REGION



AREA OF RK

2,72

mln. km²

AREA OF WKR

151,3

thsd. km²

GDP RK

per capita in 2023

13 300\$

2017 2018 2019 2020 2021 2022

GDP WKR

60065

(per capita as of 2023)

 **RUSSIA**


GMT+6

 **URALSK**
Administrative center

 **ASTANA**
capital of Kazakhstan

 **KAZAKHSTAN**

BLACK SEA

 **TURKEY**

Azerbaijan

 **CHINA**

POPULATION RK

20

mln. ppl

WKR

693

thsd. ppl

MEDITERRANEAN SEA

IRAN

Caspian Sea

INFORMATION ABOUT THE WEST KAZAKHSTAN REGION

\$1,43 bln

Investments
in fixed assets for 2023

\$7,2 bln

Foreign trade
turnover for 2023

KEY EXPORTED PRODUCTS



Mineral products

\$5,8 bln



Animal and vegetable
products, ready-made
food products: meat, flour

\$29,1 mln



Wood, timber products

\$24,8 mln



Metals and products made
of them, ferrous metal
structures, pumps,
machine tools

\$4,4 mln



Products of chemical
and related industries

\$2,5 mln

KEY IMPORTED PRODUCTS



Machinery, equipment,
vehicles, devices and
apparatuses

\$254,5 mln



Animal and vegetable
products, ready-made
food products

\$81,4 mln



Products of chemical
and related industries

\$63,3 mln



Metals and products
made of them, rolled
metal

\$45 mln








Textile and textile
goods

\$3.3 mln

TAXES AND TARIFFS

TENGE EXCHANGE RATE

as of September 19, 2024

USD 1		478,5 KZT
EUR 1		533,4 KZT
CNY 1		67,6 KZT
RUB 1		5,22 KZT
TRY 1		14,05 KZT

TAX RATES

as of September 19, 2024

CORPORATE INCOME TAX	VALUE ADDED TAX	INDIVIDUAL INCOME TAX	PROPERTY TAX
20%	12%	10%	1.5%

TARIFFS FOR LEGAL ENTITIES

as of September 19, 2024



GAS



ELECTRICITY



WATER



GARBAGE



DRAINAGE

0,04\$ m³

0,06\$ kW/hour

0,56\$ m³

5,5\$ m³

0,53\$ m³

POTENTIAL MARKETS



1300 km
24 HOURS

The West Kazakhstan Region has prerequisites to become an international industrial transport and logistics hub of the EAEU



TARGET MARKETS:
CENTRAL, VOLGA, URAL
FEDERAL DISTRICTS OF
THE RUSSIAN FEDERATION,
EASTERN EUROPEAN
COUNTRIES, IRAN

50

cities
12 hours away

5

border regions
of the RF

2

border regions
of the RK

500 km
11 mln. ppl.

700 km
28 mln. ppl.

9 HOURS ON THE WAY

11 HOURS ON THE WAY

POTENTIAL MARKETS - INDUSTRIAL REGIONS OF THE RK AND RF

MOSCOW

CHEBOKSARY KAZAN NABEREZHNYE CHELYY

ULYANOVSK UFA

MAGNITOGORSK

PENZA CAMAPA

SARATOV URALSK ORENBURG

VOLGOGRAD AKTOBE

ASTRAKHAN ATYRAU

12 HOURS ON THE WAY

The West Kazakhstan Region has prerequisites to become an International industrial transport and logistics hub of the EAEU

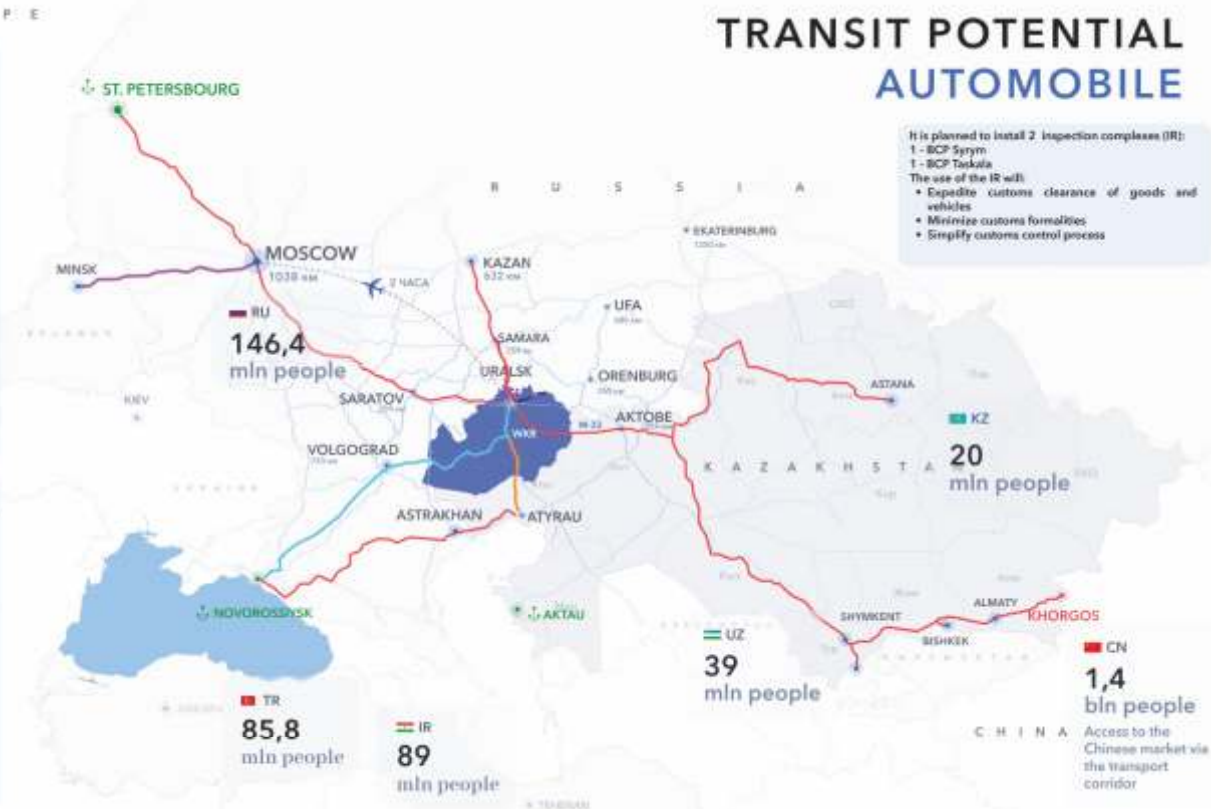
24 HOURS

50 cities 12 hours away
5 border regions of the RF
2 border regions of the RK

TRANSIT OF TRUCKS,
FOR 2022

Entry from RF to BK	606 504
Entry from RF to BK through the WKO	297 040
Share of cargo vehicles from RF to BK through WKO	40,7%
Exit from BK to RF	411 505
Exit from BK to RF through the WKO	253 149
Share of cargo vehicles from BK to RF through WKO	61,5%
Empty trucks from WKO to the RF	111 566
Empty trucks from WKO to the RF	44,1%

M-32	Shymkent - The border of the RF (to Samara)
A-30	Podstepnoe - The border of the RF
A-31	Chapaevvo - The border of the RF
A-28	Atyrau - Uralsk
A-32	Uralsk - The border of the RF (on Buzuluk)
A-29	Uralsk - The border of the RF (on Ozinki)



TRANSIT POTENTIAL RAILWAY

HELSINKI EUROPE

COMMODITY FLOW

Transit of trucks per year

29,8 mln ton

SANCT PETERSBURG

RU

146,4
mln ppl

Access to the world market through Russian seaports

MOSCOW

1012 km

ORC corridor No. 5

Branch of the International Transport Corridor ORC No. 5:

Rtishchevo - Ozinki

Then the corridor passes through

Uralsk, Aktobe, Shalkar, Kyzylorda, Arys, Almaty, Aktoqay and Dostyk (4,238 km) and through Lugovaya, Bishkek to Rybachye (322 km).

The Central TAGM (connects Central Asia with North-Western Europe) intersects with this route and is of great importance for regional transit cargo transportation of Kazakhstan in the direction, since about 60% of the main cargo traffic going through Kazakhstan by rail falls on this corridor.

26% of all cargo of the Russian Federation is transported through the territory of the West Kazakhstan region.

TR

85,8
mln ppl

IR

89
mln ppl

UZ

39
mln ppl

CN

1,4
bln ppl

Entering the Chinese market through the transport corridor

R U S S I A



MANSHUK MAMETOVA URALSK INTERNATIONAL AIRPORT

INTERNATIONAL AIRPORT TERMINAL

9 924 M²

Terminal area

2022

Year of reconstruction

442 thousand
people/year

Passenger Traffic In 2023

600 thousand people/
year

Passenger Traffic By 2026

6

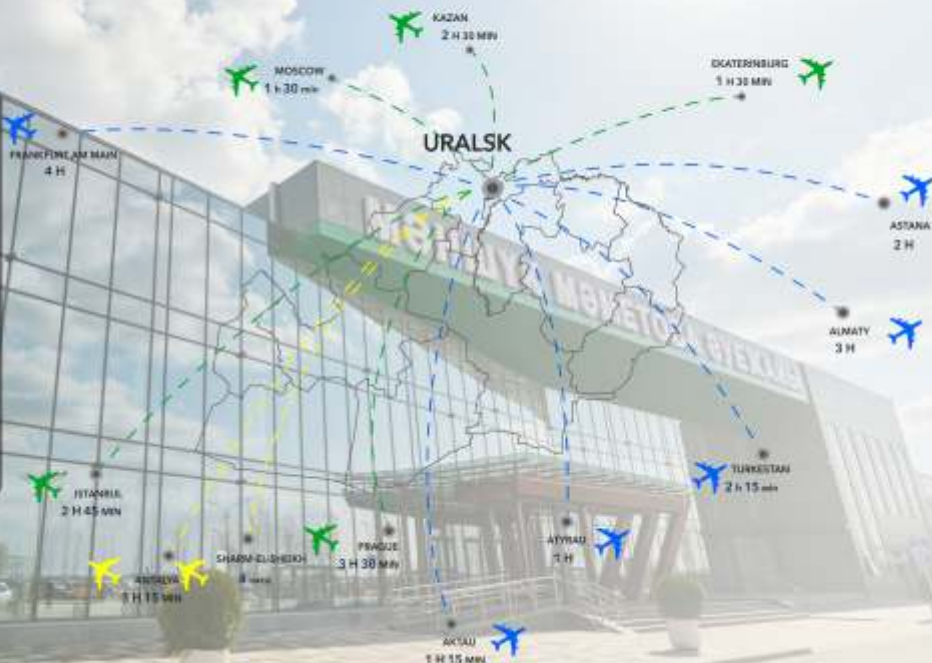
destinations

5

destinations

2

SEASONAL
destinations



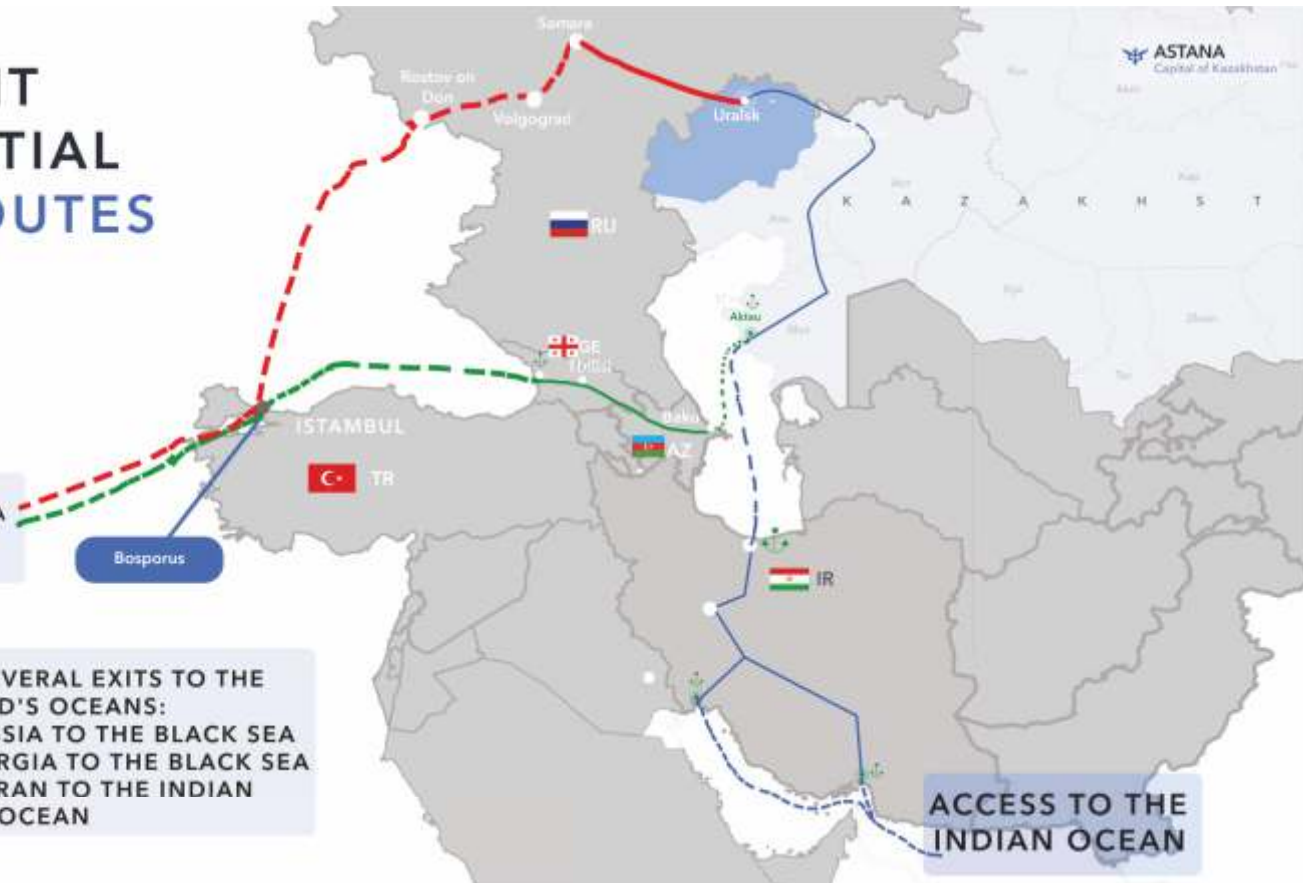
TRANSIT POTENTIAL SEA ROUTES

ACCESS TO THE
MEDITERRANEAN SEA
AND THE ATLANTIC
OCEAN

Bosporus

THERE ARE SEVERAL EXITS TO THE
WORLD'S OCEANS:
1. THROUGH RUSSIA TO THE BLACK SEA
2. THROUGH GEORGIA TO THE BLACK SEA
3. THROUGH IRAN TO THE INDIAN
OCEAN

ACCESS TO THE
INDIAN OCEAN



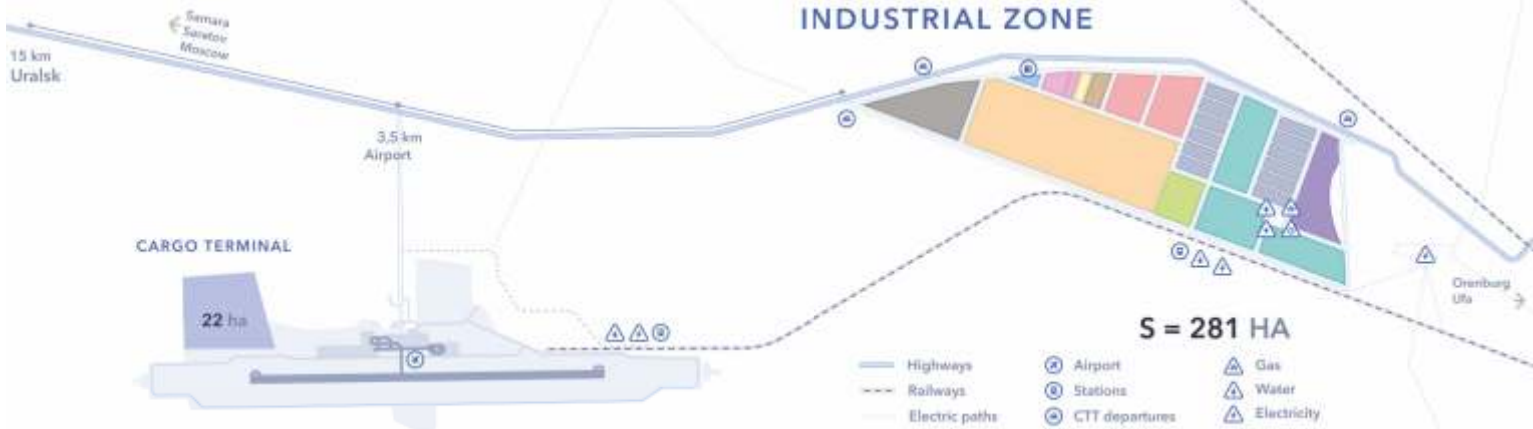
CCT EURASIA

International Center for Cross-Border Trade

"The International Center for Cross-Border Cooperation "Khorgos" is successfully functioning. As part of this work, it is planned to build four more cross-border hubs: two on the border with Russia, one each on the border with Uzbekistan and Kyrgyzstan. This will reduce transaction costs, increase the efficiency of transport logistics and, as a result, increase our exports."

Kassym-Jomart Tokayev

INDUSTRIAL ZONE



MAJOR ECONOMIC SECTORS OF THE REGION

- OIL AND GAS INDUSTRY
- MACHINERY CONSTRUCTION
- AGRO-INDUSTRIAL COMPLEX



OIL AND GAS INDUSTRY

11,3 mln tons
oil and condensate for 2022

more than 4.2 bln barrels
oil and condensate reserves

19,4 bln m³
gas produced in 2021

more than 1,6 trillion m³
gas reserves

Composition of Karachaganak natural gas

Methane - 79.33%	Pentanes + higher - 0.45%
Ethane - 5.8%	Nitrogen - 0.46%
Propane - 2.71%	Hydrogen sulfide - 4.38%
Isobutane - 0.36%	Carbon dioxide - 5.89%
Normal Butane - 0.62%	



The Karachaganak oil and gas condensate field in Western Kazakhstan is one of the largest in the world

Shareholder structure:



Number of employees: 4,000 people,
Total investment: \$29.5 billion.

A memorandum was signed between Karachaganak Petroleum Operating B. V. and JSC Condensate for the supply of natural gas in the amount of 2.5-3 billion cubic meters/year for investment projects.



The average daily production volume for the 1st quarter of 2022 was 14,683 boe per day:
Crude oil/condensate: 6,043 barrels per day (41%)
Liquefied gas: 1,780 boe per day (12%)
Dry gas: 6,860 boe per day (47%)



Projected condensate production for 2023-2027: 1 666.9 thousand tons, free gas 2 022.4 million cubic meters;
Planned commissioning: October 1, 2023

MACHINERY CONSTRUCTION



Special machinery



Buses



Ships, boats



Transformers



Control and power cables



Oil heating furnaces



Products for the oil and gas industry



Shut-off valves



Turbine repairs



Weapon

PROSPECTIVE INDUSTRIES

AGRO-INDUSTRIAL COMPLEX

AGRICULTURAL
LANDS

7,9

mln HA

IRRIGABLE LANDS

27

thsd HA

TOTAL LIVESTOCK

4,8

mln heads

WKR IS THE LEADER IN THE BREED TRANSFORMATION OF BEEF CATTLE

KAZAKH WHITE - HEADED



Bred by crossing a Kalmyk cow with Hereford bulls.
The maximum live weight of bulls reaches 1,300 kg with a slaughter yield of up to 60%.
Adapted to seasonal changes in the level and time of feeding

861,4 thsd

The total number of cattle in the WKR

KUSHUM HORSE BREED



High milk productivity, average daily milk yields are 14-22 liters of milk.
83-84 foals are born annually from 100 mares.

289,2 thsd

The total number of horses in the WKR

EDILBAEVSKAYA BREED OF SHEEP



High precocity of young animals at the level of the best breeds in the world, the live weight of lambs at the age of four months is about 40-45 kilograms.
The live weight of sheep reaches 160 kilograms.

1,17 mln

The total number of small cattle in the WKR

LAND PLOTS

Mechanisms for providing of land plot



INVESTMENT COMMITTEE OF THE MINISTRY OF FOREIGN AFFAIRS OF THE REPUBLIC OF KAZAKHSTAN

Provision as a full-scale grant under an investment contract for up to 49 years

- It is provided on the right of temporary gratuitous land use
- The maximum size of the state in-kind grant is no more than 30% of the volume of investments in fixed assets



AKIMAT OF WEST KAZAKHSTAN REGION

Provision by organizing an auction for land plots

1. Submission of an offer for the selected site
2. Auction Announcement
3. Participation in the auction
4. Signing of the agreement



JOINT-STOCK COMPANY «SOCIAL AND ENTREPRENEURIAL CORPORATION «AQJAIYQ»»

Provision of land plots to foreign investors for the implementation of investment projects.

1. Registration of a plot for temporary use in favor of the SEC;
2. Conclusion of an agreement between the SEC and the investor;
3. Construction of the facility as part of an investment project.
4. Transfer of a land plot to an investor.

Free registered land plots



EMPTY PREMISES

At the request of the investor, the following services are provided:

- Search and selection of premises: We offer industrial and office spaces with various parameters;
- Organization of negotiations: online and in-person;
- Transaction support : We offer the possibility of concluding contracts with a fixed rate for up to 10 years;
- Identification of local partners for joint ventures: We have established relationships with several large companies with industrial and scientific-technical facilities in the region.



HUMAN RESOURCES

more than **4500**

UNIVERSITY GRADUATES

annually

4
INSTITUTIONS
of higher education



State Pedagogical
University named after
M. Ubaidov



Agrarian Technical
University named after
Zhanqir Khan



Innovation and
Technology
University



University of Innovation
and Telecommunication
Systems

Environment
Urban planning,
construction works
Civil engineering

Information
technologies
Animal husbandry
Forestry

Chemical engineering and
processes
Fisheries
Agroengineering

Electrical engineering and
power
engineering
Mechanics and
metalworking
Oil and gas business

Vehicles
Food production
Veterinary

Mining
Computer technology
and software
Crop production

34
INSTITUTIONS
Technical and
vocational education

Tourism
Pharmacy
Engineering technology
Turning and metalworking
Welding business
Construction of roads and airfields
Exploitation of oil and gas fields
Drilling oil and gas wells

Operation of road construction machines
Clothing industry
Clothing modeling
Construction of buildings and structures
Electromechanical equipment
Agricultural mechanization
Dairy production
Elevator, flour-grinding, cereal and
combined production

Bakery, pasta and confectionery
production
Agronomy
Veterinary
Farming
Oil and gas processing
technology
Construction and
operation of oil and gas
pipelines and warehouses

STATE SUPPORT MEASURES

1. Invest. preferences (project amount not less than 14.0 million US dollars):

Tax preferences:

- Corporate income tax - 0% for 10 years
- Land tax - 0% for 10 years.
- Property tax - 0% for 8 years

Customs preferences: exemption from customs duties for 5 years:

- when importing technological equipment and components for it
- when importing spare parts for technological equipment
- when importing raw materials and (or) materials
- buildings, structures, machinery and equipment)

State in-kind grant (land plot, buildings, structures, machinery and equipment)

The estimated price of an in-kind grant should not exceed 30% of the capital investment

2. Bringing the infrastructure up to the boundaries of the investor's land plot at the expense of the state budget.

3. Lending of development institutions:

- currency - tenge
- term - up to 15 years
- rate - 6.0% -8.0% per annum
- for replenishment of working capital 6% -10% per annum
- Possibility of deferred payments
- the possibility of guaranteeing a loan in case of a lack of collateral

4. Return on investment:

- Reimbursement of capital costs of the investor up to 80% depending on the project
- Industry subsidies

5. Equity participation in the project:

At the request of the investor, the state can enter the project in the amount of not more than 49% of the equity capital of the project company, in the form of cash or fixed assets, on pre-agreed conditions for withdrawing from the project.

6. AIFC support (Astana International Financial Center):

- Independent judiciary
- World Class Regulatory Standards
- Liberal visa and labor regimes



5 REASONS TO INVEST IN WKR



EUROPE



ASA

LOCATION



**AVAILABILITY OF QUALIFIED
PERSONNEL**



**AVAILABILITY OF NATURAL RESOURCES
(GAS, MINERALS FOR BUILDING MATERIALS, LAND PLOTS
FOR VARIOUS PURPOSES)**



**MINIMUM FISCAL
BURDEN**



**ONE OF THE MOST ECOLOGICALLY CLEAN
REGIONS IN THE REPUBLIC**

INVEST IN WEST!

CONTACTS



Governor of
West Kazakhstan region

+7 (7112) 24-20-56
24-10-87, 24-20-59

NARIMAN TUREGALIYEV



Head of the Department of
Entrepreneurship and
Industrial and Innovative
Development

+7(7112) 51-54-53
+7(7112) 50-80-09

NURZHAN UTEPBAYEV



Chairman of the Board
of the Joint-Stock Company
«Social and Entrepreneurial
Corporation «Aqjaiyq»

+7 (7112) 93-37-68

YERZHAN DOSMAKOV

**WE INVITE YOU TO MUTUALLY
BENEFICIAL COOPERATION!**

CONTACTS

WEB SITE: WWW.AQJAIYO-SPK.KZ

E-MAIL: INVEST@AQJAIYO-SPK.KZ

TEL: 8 771 217-76-76 ☎️

**ADDRESS: URALSK, ISSATAI - MAKHAMBET ST., 84, 2ND FLOOR
INVESTOR SERVICE CENTER**

AQJAIYO-SPK.KZ

