

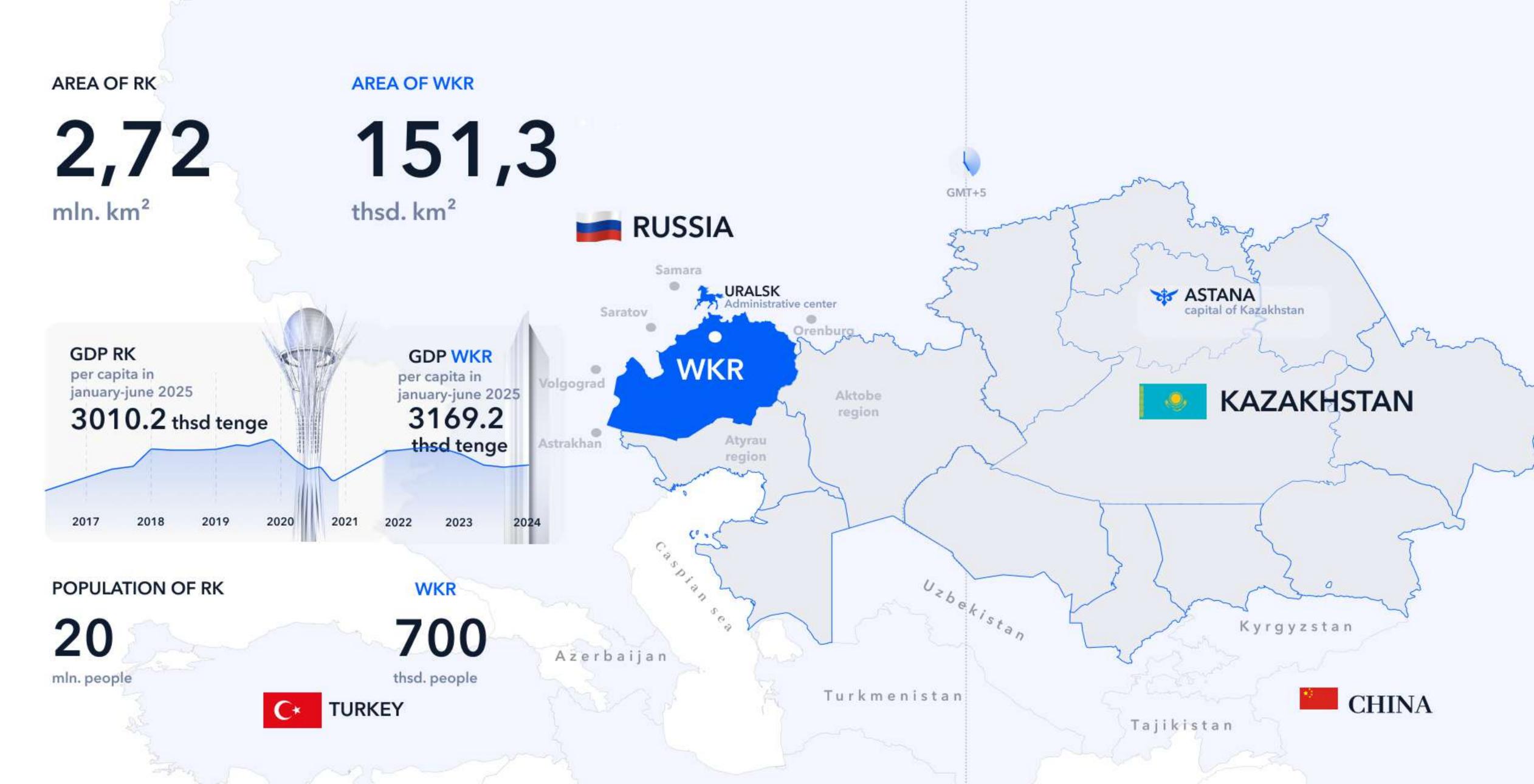


INVESTMENT POTENTIAL

WEST-KAZAKHSTAN REGION



INFORMATION ABOUT THE WEST KAZAKHSTAN REGION



INFORMATION ABOUT THE WEST KAZAKHSTAN REGION

KEY EXPORTED PRODUCTS



Mineral products

\$6,3 bln



Machinery, equipment, vehicles, devices and apparatuses

\$4,4 bln



Animal and vegetable products, ready-made food products

\$32,2 bln



Wood, timber, and pulp and paper products

\$26,7 bln



Investments in fixed assets for 2024

\$2,5 bln

Chemical industry

products

KEY IMPORTED PRODUCTS



Machinery, equipment, vehicles, devices and apparatuses

\$254,5 bln



Animal and vegetable products, ready-made food products

\$81,4 bln



Chemical industry products

\$43,3 bln



Metals and products made of them, rolled metal

\$45 bln



Textiles and textile products

\$3,3 bln

\$8 bln

Foreign trade turnover for 2024

TAXES AND TARIFFS

TENGE EXCHANGE RATE

as of December 3, 2025

USD 1 **3** 505,89 KZT

EUR 1 388,71 KZT

CNY 1 3 71,67 KZT

RUB 1 6,58 KZT

TRY 1 2 11,91 KZT

TAX RATES

as of December 3, 2025

CORPORATE INCOME TAX

1 **L** 0

INDIVIDUAL INCOME TAX

PROPERTY TAX

20%

16%

VALUE ADDED

10%

1.5%

AVERAGE SALARY

according to data for the III quarter of 2025

368 570 KZT

728,58\$

TARIFFS FOR LEGAL ENTITIES

as of December 3, 2025



ELECTRICITY







0,05\$ m

0,05\$ kW/hou

0,65\$ m³

5,53\$ m

0,67\$ m

28,32 tg/m³

28,41 tg kW

328,76 tg/m³

2800 tg/m³

337,89 tg/m³

POTENTIAL MARKETS



1300 km 24 HOURS

The West Kazakhstan Region has prerequisites to become an international industrial transport and logistics hub of the EAEU



TARGET MARKETS: CENTRAL, VOLGA, URAL FEDERAL DISTRICTS OF THE RUSSIAN FEDERATION, **EASTERN EUROPEAN** COUNTRIES, IRAN

WKO has the potential to become an international industrial transport and logistics hub of the EAEU.

28 mln. ppl.

50

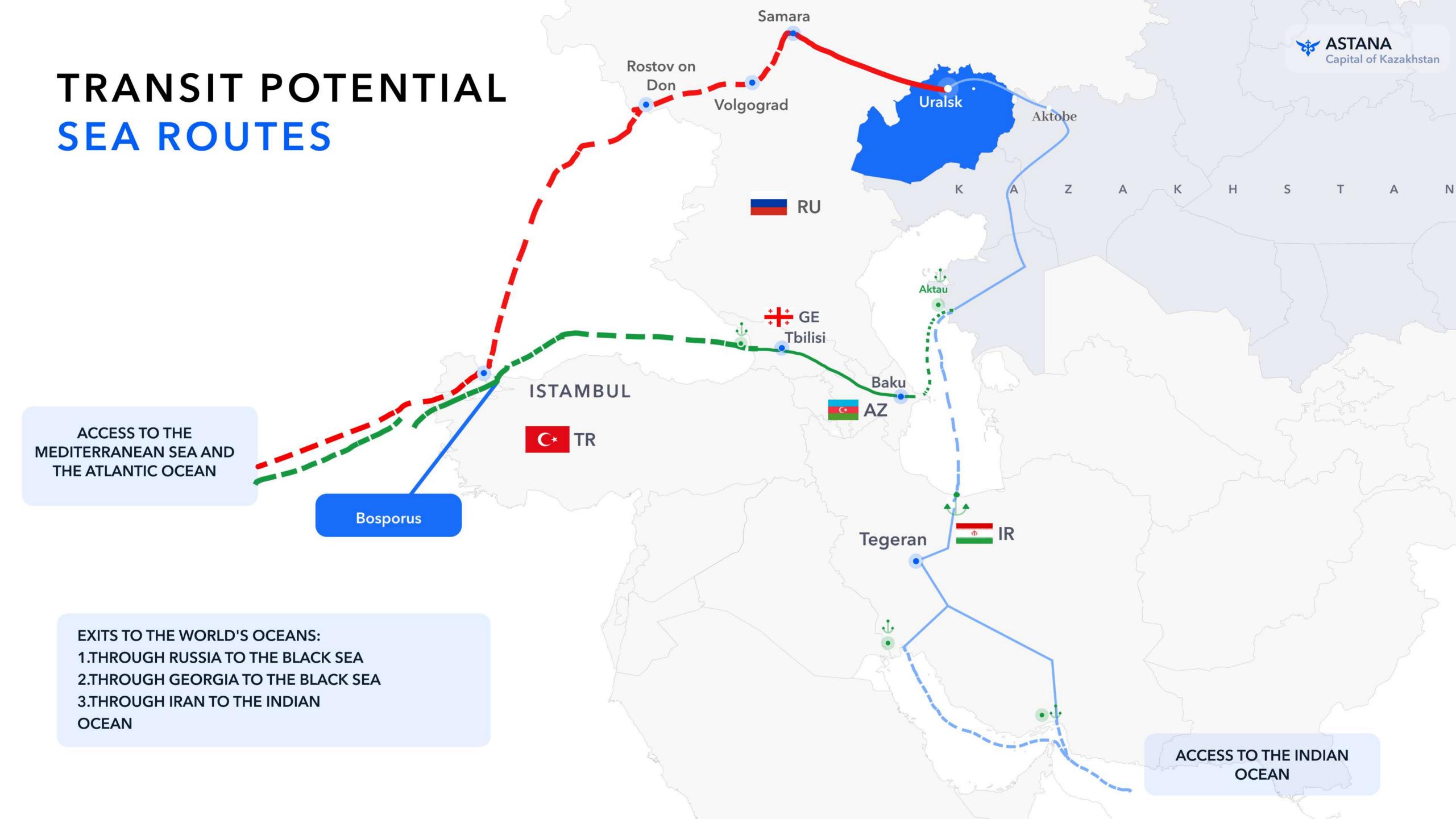
cities 12 hours away

border regions of the RF

border regions of the RK

TRANSIT POTENTIAL HELSINKI R 0 RU SAINT PETERSBURG RAILWAY 146,1 **COMMODITY FLOW** mln ppl Access to the world Transit of trucks per year market through Russian seaports 33,3 mln ton MOSCOW PETROPAVLOVSK CHIELYABINSK MINSK NER SAMARA KOSTANAI ORC corridor 259 km KOKSHETAU RUDNY ORENBURG PAVLODAR 265 Jon ASTANA · ORSK ENIBASTUZ **Branch of the International Transport** GLUBOKOYE RIDDER AKTOBE Corridor ORC No. 5: UST-KAMENOGORSK Rtishchevo - Ozinki A N VOLGOGRAD. Then the corridor passes through: SATBAYEV ATYRAU BALKHASH Uralsk, Aktobe, Shalkar, Kyzylorda, Arys, Almaty, Aktogay KULSARY and Dostyk (4,238 km) and through Lugovaya, Bishkek to North - South Rybachye (322 km). TALDYKORGA The Central TAGM (connects Central Asia with North-KYZYLORDA Western Europe) intersects with this route and is of great importance for regional transit cargo ZHANAOZEN KENTAU NOVOROSSIYSK transportation of Kazakhstan in the direction, since ALMATY TURKESTAN AKTAU about 60% of the main cargo traffic going through CN SHYMKENT Kazakhstan by rail falls on this corridor. TASHKENT 1,4 26% of all cargo of the Russian Federation is transported = UZ = IR C TR bln ppl through the territory of the West Kazakhstan region ANKARA 36 C H I N A 88,5 88,5 Entering the mln ppl Chinese market mln ppl mln ppl through the transport corridor TEGERAN

MANSHUK MAMETOVA URALSK INTERNATIONAL AIRPORT 1 h 35 min INTERNATIONAL AIRPORT **TERMINAL** URALSK RANKFUR ш 9 924 м² **2022** Year of reconstruction Terminal area 600 thousand people/year thousand people/year Passenger Traffic In 2024 Passenger Traffic By 2026 × 5 X **SEASONAL** destinations destinations destinations STAMBUL 2 h 45 min SHYMKENT 2 h 30 min 3 h 15 min SHARM-EL-SHEIKH 1 h 15 min



CCT EURASIA International Center for Cross-**Border Trade** "The International Center for Cross-Border Cooperation "Khorgos" is successfully functioning. As part of this work, it is planned to build four more cross-border hubs: two on the border with Russia, one each on the border with Uzbekistan and Kyrgyzstan. This will reduce transaction costs, increase the efficiency of transport logistics and, as a result, increase our exports." Kassym-Jomart Tokayev INDUSTRIAL ZONE 15 km Uralsk (2) 3,5 km Airport **CARGO TERMINAL** Orenburg Ufa 22 ha S = 281 HA**A A ®** Airport Highways --- Railways Stations Water ♠ Electricity ---- Electric paths CTT departures

INDUSTRIAL ZONE OF REGIONAL IMPORTANCE "SYRYM"

Government

Provides a land plot
Bringing up the infrastructure
Construction and organization of a customs clearance
center based on the "one window" principle
Organization of a green corridor at the Syrym
checkpoint (in the direction to Samara)

Investor

Development of the manufacturing industry Processing of agricultural products

Prerequisites for implementation

- Import substitution
- Growth of transit vehicles across the territory of the West Kazakhstan region
- Lack of roadside service facilities
- Lack of warehouse infrastructure

Place of implementation

Uralsk, West Kazakhstan region, 17 km of the Uralsk-Samara highway, near the village of Makhambet.

The total land area is about 800 hectares.

State support

- Preferential financing (within the framework of state programs)
- Reimbursement of investment costs for construction and installation works and equipment
- Tax preferences within the investment contract
- Construction of a free warehouse for processors
- Interest rate subsidies (for manufacturers)
- Customs post for export/import transactions
- Providing comprehensive logistics services

Current status

Developed:

Concept of IZ RI "Syrym"

Connection points to communications have been determined.

Main directions

AGROLOGISTICS SECTOR

- Processing and storage of agricultural products
- Food production, etc.

INDUSTRIAL SECTOR

- Mechanical engineering
- Construction industry
- Furniture production, etc.

TRANSPORT AND LOGISTICS SECTOR

Construction of a logistics hub, which is planned to provide services for:

- Storage
- Customs clearance
- Roadside service facilities.

SMALL INDUSTRIAL AREA

Project participants

Operator

Construction of a small industrial zone Summing up the infrastructure Leasing of production sites

"Aqjaiyq" SEC" JSC, IDF RK

Financing

Investor

Purchase of a production site for rent

Prerequisites for implementation

- The need to support entrepreneurs and create favorable conditions for local production;
- Reducing dependence on foreign supplies;
- Development of domestic production;
- High demand for ready-made industrial sites;
- Convenient logistical location.

Place of implementation

The small industrial zone is planned to be located on a 2.8 hectare plot of land at: West Kazakhstan region, Uralsk, villageDerkul, S.Lazo str., uch.1.

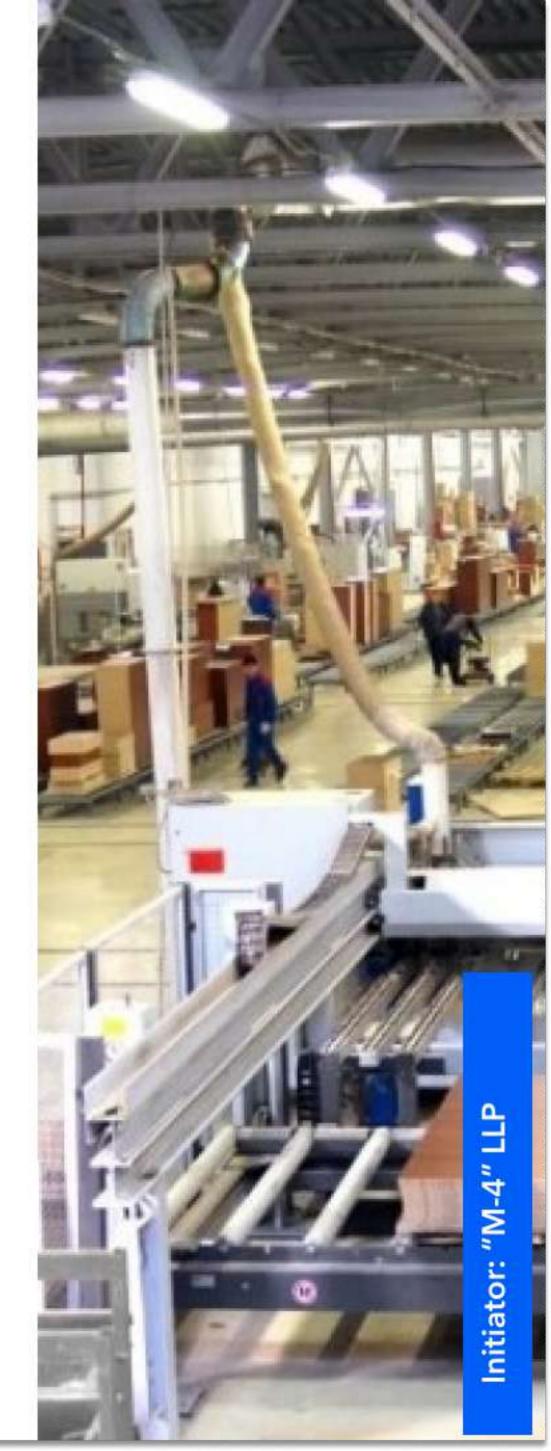
Project description

The creation of a Small Industrial Zone in the West Kazakhstan Region is aimed at developing small and medium-sized businesses, attracting investment and increasing the region's production potential. The project provides for the preparation of land plots with readymade engineering infrastructure for the placement of industrial and logistics facilities.

This MPZ provides for the location of up to 25-30 small and medium-sized enterprises of various profiles.

Effect of Project Implementation

- small business development;
- increasing the investment attractiveness of the regions;
- ensuring the introduction of new technologies;
- cluster development;
- job creation;
- the development of the manufacturing industry.





OIL AND GAS INDUSTRY

12,5 bln m³

OIL AND CONDENSATE FOR 2024

24,3 bln m³

GAS PRODUCED IN 2024

more than 4,2 bln barrels

OIL AND CONDENSATE RESERVES

more than 1,6 trillion m³

GAS RESERVES



The Karachaganak oil and gas condensate field in Western Kazakhstan is one of the largest in the world

Shareholder structure:











Number of employees: 4,000 people. Total investment: \$29.5 billion.

A memorandum was signed between Karachaganak Petroleum Operating B. V. and JSC Condensate for the supply of natural gas in the amount of 2.5-3 billion cubic meters/year for investment projects.

Composition of Karachaganak natural gas

Methane - 79.33%

Pentanes + higher - 0.45%

Ethane - 5.8%

Nitrogen - 0.46%

Propane - 2.71% Isobutane - 0.36% Hydrogen sulfide - 4.38% Carbon dioxide - 5.89%

Normal Butane - 0.62%



The average daily production volume for the 2024 was 12,220 boe per day:

Crude oil/condensate: 5,132 barrels per day (42%)

Liquefied gas: 1,467 boe per day (12%) Dry gas: 5,621 boe per day (46%)



In 2024, 222 thousand tons of condensate and 301 million m² of gas were produced at the Rozhkovskoye gas-condensate field in the West Kazakhstan region.

MANUFACTURING INDUSTRY



20+ factories

In the field of mechanical engineering



500 special vehicles

annual production capacity of fire, special and agricultural machinery



5 thousand tons

annual production capacity of cast iron valves and shutoff valves for the oil and gas sector



10 thousand units

annual production capacity of oil-filled transformer with a capacity of up to 2.5 MV/A



3 thousand units

annual production capacity of equipment for oil transportation and heating, gas compressor and gas turbine stations



More than 30 large and medium-sized

enterprises in the construction industry



900 thousand m²

Annual production of insulated glass units



85 mln units

of silicate bricks per year



45 thousand tons

lime per year



100 thousand tons

expanded clay gravel per year

MACHINERY CONSTRUCTION



Special machinery ("YAPM" JSC)

Oil heating furnaces

("WKMK" JSC)



Buses ("YAPM" JSC)



Products for the oil and gas industry
("WKMK" JSC)



Ships, boats (Zenit Uralsk Plant JSC, Hydropribor Research Institute JSC)



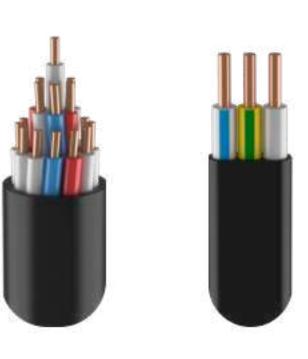
Shut-off valves ("KazArmaProm" LLP)



Transformers (Ural transformer plant LLP)



Turbine repairs
("WKMK" JSC)



Control and power cables
(Oral Cable LLP)



Weapon ("WKMK" JSC)

AGRO-INDUSTRIAL COMPLEX

7,9 mln
AGRICULTURAL
LANDS (ha)

- arable land 613 thsd.
- perennial plantings 1,9 thsd.
- hayfield 497,8 thsd.
- pastures 6187,5 thsd.
- deposits 549,2 thsd.
- other lands 56,7 thsd.

2,6 mln
RESERVE LANDS
(ha)

- perennial plantings 0,4 thsd.
- hayfield 434,6 thsd.
- pastures 1413 thsd.
- deposits 396,0 thsd.
- other lands 409,5 thsd.

60thsd
IRRIGABLE
LANDS (ha)

4,6 mln
TOTAL LIVESTOCK
(heads)

- Cattle 1 121 100
- Small cattle 1 896 500
- Pigs 13 100
- Horses 309 838
- **Camels 3 000**
- Poultry 1 209 900

DEVELOPMENT OF ANIMAL HUSBANDRY



KAZAKH WHITE - HEADED

Bred by crossing a Kalmyk cow with Hereford bulls.

The maximum live weight of bulls reaches 1,300 kg with a slaughter yield of up to 60%.

Adapted to seasonal changes in the level and type of feeding.

The total number of cattle in the WKR

1,1 mln



KUSHUM HORSE BREED

Differs in size and height. Meat and milk yield is high. It is possible to give up to 18 liters of milk per day. It has high fattening properties, differs in calving. Every year it receives 83-84 foals out of 100 mares.

The total number of horses in the WKR

361 thsd



EDILBAEVSKAYA BREED OF SHEEP

High precocity of young animals at the level of the best breeds in the world, the live weight of lambs at the age of four months is about 40-45 kilograms. The live weight of sheep reaches 160 kilograms.

The total number of small cattle in the WKR

1,9 mln



PROSPECTIVE SECTORS OF THE ECONOMY



TEXTILE INDUSTRY

West Kazakhstan region has the potential to develop textile production due to growing demand and proximity to export markets. The region ranks 2nd in the Republic of Kazakhstan in terms of cattle and small cattle, which creates an opportunity to provide raw materials for local industries.



LIGHT INDUSTRY

The availability of raw materials, low competition and logistical proximity to export markets create opportunities for the location of production facilities.



THE MEDICINE

The high demand for high-quality medical services and technologies from the population, as well as the support of the private sector in healthcare, make the sphere attractive to investors. The production of medical equipment is also one of the attractive sectors.



PHARMACEUTICAL INDUSTRY

The industry's dependence on imports and the growing demand for medicines open up a niche for the creation of production facilities. More than 50 kinds of medicinal plants grow in the region, which creates the basis for the localization of pharmaceutical production.



PROCESSING OF LICORICE ROOT

The region has natural resources of licorice – processing will enable the creation of export-oriented products.



FULL CYCLE OF SAIGA ANTELOPE PROCESSING

The saiga population in Kazakhstan has reached approximately 3.5 million, with a significant portion located in the West Kazakhstan Region. This year, permission has been granted to slaughter part of the population, which creates potential for processing and exporting products.



PROCESSING OF SMALL CATTLE AND CATTLE HIDES

Total cattle population - 1.1 million.

Total small cattle population - 1.9 million.

The region's developed livestock industry provides the raw materials for leather production, which is in demand on both domestic and foreign markets.



COMPOUND FEED PRODUCTION

Livestock farming is actively developing in the region, with over 8,000 agricultural enterprises registered. At the same time, there is still a high dependence on imported feed – local production covers only a small part of the demand, which makes the launch of feed mills economically viable.



TRANSPORTATION LOGISTICS

The West Kazakhstan Region is a strategic hub at the intersection of the border with the Russian Federation and transit corridors, which makes the creation of transport and logistics centres key to the growth of foreign trade turnover and the distribution of cargo flows.



CEMENT PRODUCTION

Active construction of housing and infrastructure is underway in the West Kazakhstan Region, and demand for cement is growing. The presence of deposits (Semiglavmarskoye-1 and -2, Shipovskoye) and access to export markets create the potential for the construction of our own plant, which will reduce dependence on imports.

PROSPECTIVE SECTORS OF THE ECONOMY



MANUFACTURE OF CABLE PRODUCTS

The West Kazakhstan Region has the potential to develop cable production thanks to active construction, industrial infrastructure development, and growing demand for electrical materials. The presence of metallurgical enterprises in the region and convenient logistics in the direction of Russia and Central Asian countries create favourable conditions for the supply of raw materials and the export of finished products.



PRODUCTION OF SANITARY WARE

The West Kazakhstan Region has the potential to develop sanitary ware production thanks to active housing construction and the renovation of municipal infrastructure. Proximity to sales markets and the availability of labour create conditions for the location of production facilities.



GLASS CONTAINER MANUFACTURING

The region has resources for the production of glass containers, including quartz sand and the ability to process glass waste. The presence of food and beverage companies in the West Kazakhstan Region ensures stable demand for packaging products.



TOILET PAPER PRODUCTION

Demand for sanitary and hygiene products is growing, making local toilet paper production a relevant business. Waste paper collection and recycling are actively developing in the region, and proximity to raw material sources reduces costs and increases the project's profitability.



SUGAR PRODUCTION

The West Kazakhstan Region has agricultural potential for growing sugar-containing crops, as well as convenient logistics for importing raw materials. The development of sugar production will reduce dependence on external supplies and meet growing domestic demand.



PRODUCTION OF REINFORCEMENT BARS

The development of the construction industry in the region and the implementation of infrastructure projects are creating steady demand for reinforcement products. The availability of scrap metal and access to railway infrastructure increase the attractiveness of local production.



DISPOSAL OF MEDICAL WASTE

With the increase in the number of medical institutions and the growth in waste volumes, the issue of safe disposal is becoming increasingly urgent. The creation of a modern medical waste disposal centre in the West Kazakhstan Region will reduce environmental risks and ensure compliance with sanitary standards.



PLASTIC RECYCLING

The growth in plastic waste volumes makes the development of plastic recycling in the region a pressing issue. The project will reduce the burden on landfills, create new jobs and produce sought-after secondary products.



PRODUCTION OF CRUSHED STONE

The West Kazakhstan Region has reserves of natural stone suitable for crushing and use in construction. In particular, there is a deposit near the village of Zhamantau that provides raw materials for the production of crushed stone. The development of road and housing infrastructure supports stable demand for crushed stone as a building material.



AGRICULTURAL MACHINERY MANUFACTURING

A region with a developed agro-industrial complex needs modern and affordable agricultural machinery. Local production of machinery will reduce farmers' costs and increase the level of mechanisation in agriculture.

LAND PLOTS



INVESTMENT COMMITTEE OF THE MINISTRY OF FOREIGN AFFAIRS OF THE REPUBLIC OF KAZAKHSTAN

Provision as a full-scale grant under an investment contract for up to 49 years

- It is provided on the right of temporary gratuitous land use
- The maximum size of the state in-kind grant is no more than 20% of the volume of investments in fixed assets



AKIMAT OF WEST KAZAKHSTAN REGION

Provision by organizing an auction for land plots

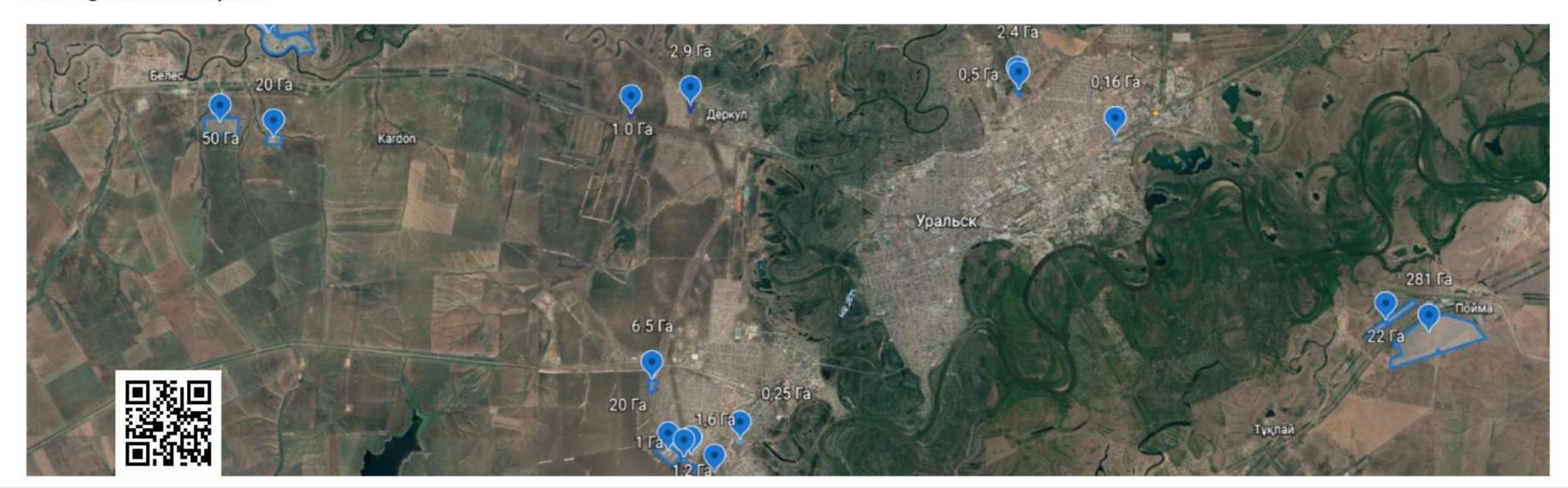
- 1. Submission of an offer for the selected site
- 2. Auction Announcement
- Participation in the auction
 Signing of the agreement



Provision of land plots to foreign Investors for the implementation of Investment projects.

- Registration of a plot for temporary use in favor of the SEC;
 Conclusion of an agreement between the SEC and the Investor;
 Construction of the facility as part of an investment project.
 Transfer of a land plot to an investor.

Free registered land plots





FREE DEPOSITS IN THE WEST KAZAKHSTAN REGION



Clay raw materials (brick raw materials)

Reserves: from 185.6 thousand m³ to 5,543 thousand

Location: within the territory of Baiterek, Akzhaik, Bokeyorda, Burlin, Zhanibek, Kaztal, Syrym, Taskala,

Terekta, and Chingirlau districts.



Chalk

Reserves: 23,474 thousand m³ for building lime Location: within the territory of Burlin district.



Construction sand

Reserves: 62 thousand m³ for road construction

Location: Kaztal district



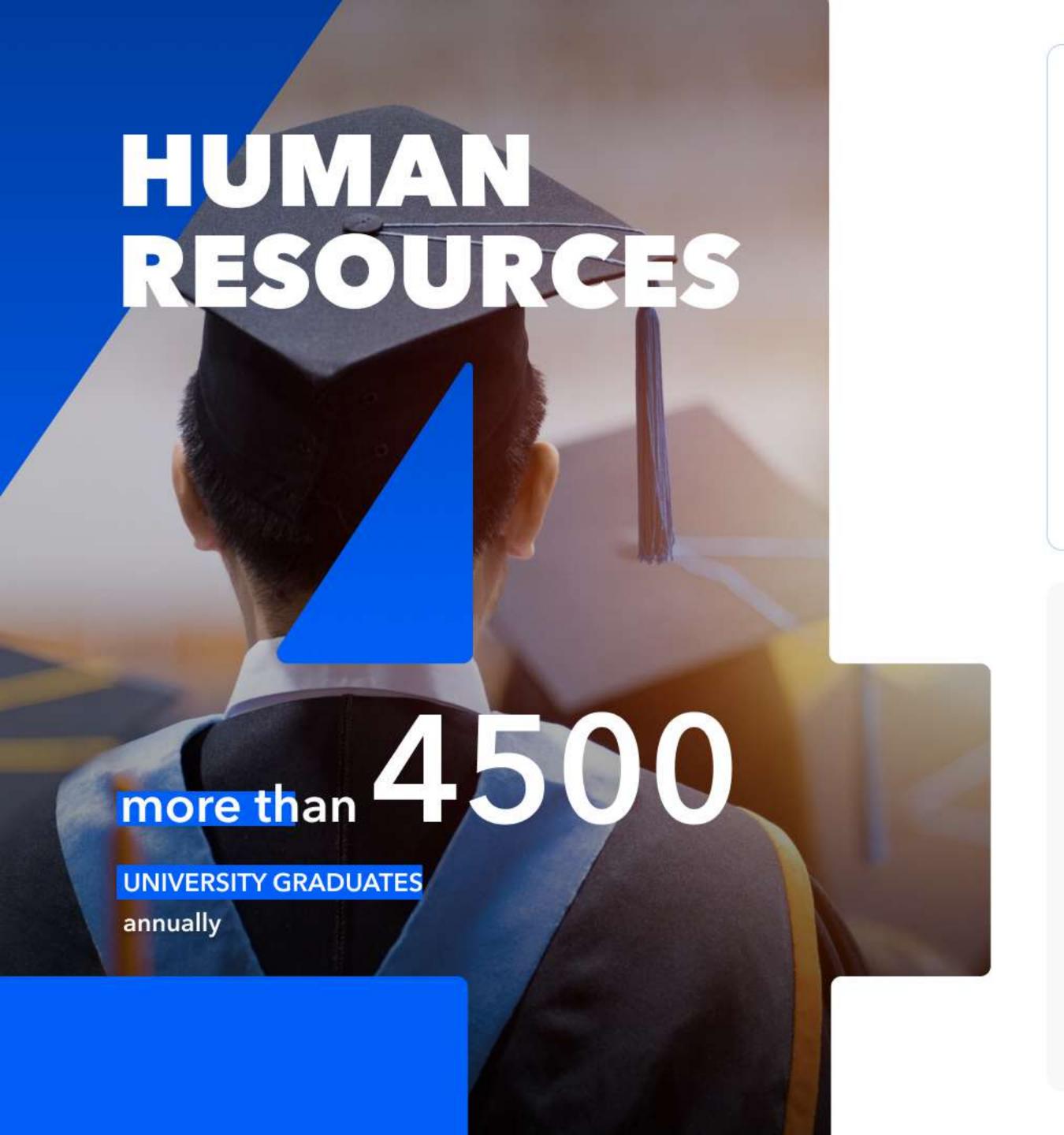
Expanded clay (keramzit)

Reserves: 36,538 thousand m³ **Location:** Terekti district



Gypsum

Reserves: 1,005 thousand m³ Location: Terekti district



INSTITUTIONS of higher education







Agrarian Technical University named after Zhangir Khan



Innovation and Technology University



University of Innovation and Telecommunication Systems

Environment

Animal husbandry

Civil engineering

Forestry

Urban planning, construction

works

Information technologies

Vehicles

Fisheries

Crop production

Veterinary

Mining

Computer technology and

software

Agroengineering

Oil and gas business

Electrical engineering and

power engineering

Mechanics and metalworking

Chemical engineering

and processes

Food production

34

INSTITUTIONS

Technical and vocational education

Exploitation of oil and gas fields

Drilling oil and gas wells

Turning and metalworking

Construction of buildings and structures Clothing industry

Clothing modeling

Veterinary

Agronomy

Electromechanical equipment

Agricultural mechanization

Dairy production

Construction and operation of oil and gas pipelines and warehouses

Технология машиностроения

Фермерское хозяйство

Pharmacy

Tourism

Welding business

Bakery, pasta and confectionery

production

Operation of road construction

machinery

Construction of roads and

airfields

Oil and gas processing

technology

Elevator, flour-grinding, cereal and combined production

STATE SUPPORT MEASURES

1. Invest. preferences (project amount not less than 15,1 million US dollars):

Tax preferences:

- Corporate income tax 0% for 10 years
- Land tax 0% for 10 years.
- Property tax 0% for 8 years
- VAT 0% on the import of raw materials and (or) materials for 5 years.

Customs preferences: exemption from customs duties for 5 years:

- · when importing technological equipment and components for it
- · when importing spare parts for technological equipment
- when importing raw materials and (or) materials buildings, structures, machinery and equipment)

State in-kind grant (land plot, buildings, structures, machinery and equipment)

The estimated price of an in-kind grant should not exceed 20% of the capital investment

Support of AIFC (Astana International Financial Centre):

- Independent judicial system
- World-class regulatory standards
- Tax optimization until 2066
- Liberal visa and labor regimes
- Developed financial and business infrastructure



www.invest07.gov.kz

2. Provision of infrastructure up to the investor's land plot boundaries at the expense of the state budget.

3. Development institutions lending:

• Currency: Tenge

• Term: Up to 15 years

Interest rate: 12,6% annually

4. Investment Return:

- Reimbursement of investment costs up to 25% for meat processing enterprises with a production capacity of at least 8 conventional heads.
- · Reduction in the cost of beef procurement for meat processing enterprises.

5. Equity Participation in the Project:

At the investor's request, the state may participate in the project with up to 49% of the project company's equity, either in cash or fixed assets, under preagreed exit conditions.

1. Concessional Financing:

Concessional financing through "IDF" JSC

Financing conditions for manufacturing industry:

- Lease financing / loan term from 3 to 15 years;
- · Financing currency tenge;
- Initial contribution (advance payment) at least 20% of the project cost;
- Interest rate 12.6%;
- · Counter obligations for minimum wage and local content in procured goods, works, and services for manufacturing projects.

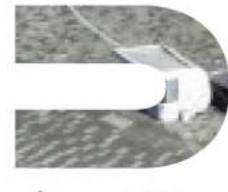
















MECHANISM OF STATE STIMULUS





Leasing and Preferential Financing:

- Interest rate of 12.6% for manufacturing projects with a term from 3 to 15 years.
- Interest rate of 12.6% for leasing motor vehicles, utility, and road construction equipment with a term of up to 5 years.





Preferential Financing:

- Final interest rate: 11% with a 60/40 mix.
- Financing term: Up to 10 years.





Cost reimbursement:

- 40% for improving labor productivity.
- 40% for promoting goods in the domestic market.





Mezzanine Financing:

- Interest rate: 8% for investments, working capital, and refinancing.
- Financing term: Up to 10 years.









AVAILABILITY OF QUALIFIED PERSONNEL



AVAILABILITY OF NATURAL RESOURCES
(GAS, MINERALS FOR BUILDING MATERIALS, LAND PLOTS FOR VARIOUS PURPOSES)



MINIMUM FISCAL BURDEN



ONE OF THE MOST ECOLOGICALLY CLEAN REGIONS IN THE REPUBLIC

INVEST IN WEST!

CONTACTS



NARIMAN TUREGALIYEV

Governor of West Kazakhstan region

+7 (7112) 24-20-56 24-10-87, 24-20-59



NURZHAN UTEPBAYEV

Head of the Department of Entrepreneurship and Industrial and Innovative Development

> +7(7112) 51-54-53 +7(7112) 50-80-09



YERZHAN DOSMAKOV

Chairman of the Board of the Joint-Stock Company «Social and Entrepreneurial Corporation «Aqjaiyq»

+7 (7112) 93-37-68

